

# Cyber Security as a Career

## Prospects & Opportunities



**Ram Kumar G**  
Information Security Leader

**EliteCISOs**  
June 2020

# Ram Kumar G

Business Information Security Officer – Global IBXs  
Nissan Digital | Nissan Motor Corporation

19 years experience across

## Career Journey

IT | ITES | ISP | BFSI | Media & Entertainment | Healthcare R&D | Automotive



NISSAN MOTOR COMPANY



## Education

- MBA (HR), Edith Cowan University, Australia
- MCA, Madurai Kamaraj University

## Core Competencies

- Information Security / Business Continuity GRC program for ISO 27001 ISMS, GDPR PCI DSS, SOX, GLBA HIPAA
- Enterprise Risk Management – Assessment, Mitigation
- IAM, DLP, VAPT
- Security Awareness, Messaging, Branding & Promotion
- Incident Management – Response, Handling & Reporting
- Security Metrics – KPIs, KRIs, Dashboards
- Data Privacy – Program Mgmt - Assessment and Advisory
- Business Continuity Management – Planning, Awareness, Testing, Monitoring, Crisis Management & Communications

## Published Author

- *Cyber Crimes – A Primer on Internet Threat & Email Abuses*, Viva Books, New Delhi

## Certifications & Trainings

- EU GDPR, PMP, CISM, CRISC, CDPSE, CIPR, CEH
  - ISO 27001 LA, BCCE, CPISI, CNSS, CCNA

## Honors & Awards

- Recognized as Top 50 Global Cyber Security | Risk | Privacy | Culture Thought Leader - 2020 by Thinkers360
- CISO Platform Top 100 Influencers Award – 2020, 2019, 2018
- CISO of the Year 2019 | Next100 CIO Award 2018 | Big 50 CISO Award 2018 | Indywood IT Excellence Award
- Multiple Corporate Internal Awards

## Industry Outreach

- Occasional Guest Speaker at Security Conferences, Training Programs & in-house Corporate Talks

[www.linkedin.com/in/gramkumar](https://www.linkedin.com/in/gramkumar)



## Security Philosophy

*Security is always too much...  
until it's not enough!*

**Disclaimer:** The views expressed herein are personal and not that of my employer.

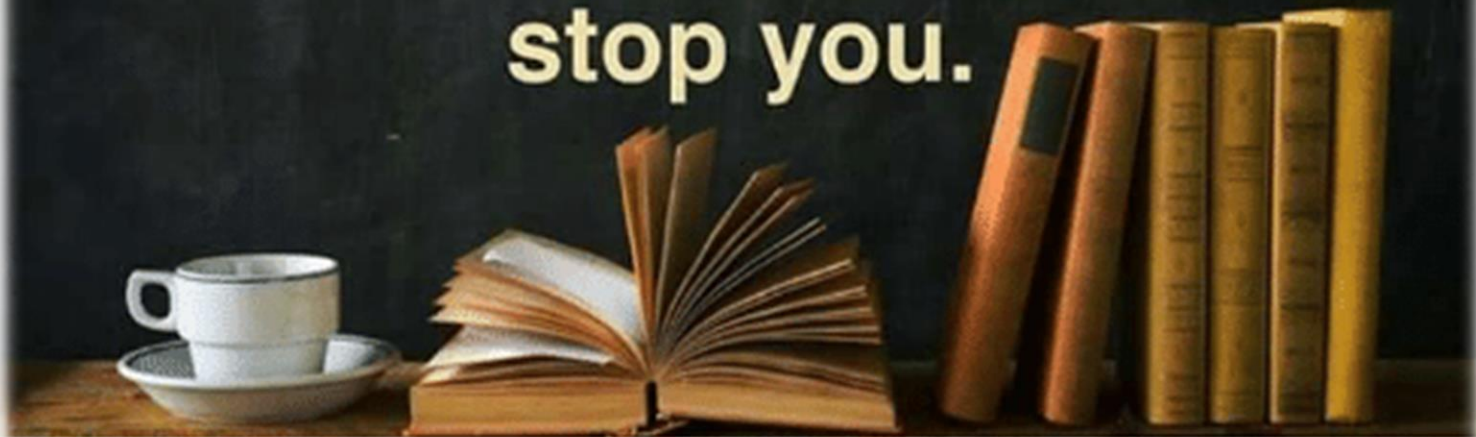
# Agenda

- Understanding Cyber Security
- At-Risk Emerging Technologies
- Why Cyber Security Career?
- Cyber Security Domains
- Career Paths
- Security Certifications
- CISO Mindmap
- Skills Shortage
- Some Career Advice

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**If you are not willing to  
learn, no one can help you.  
If you are determined to  
learn no one can  
stop you.**







**2009**



**2019**

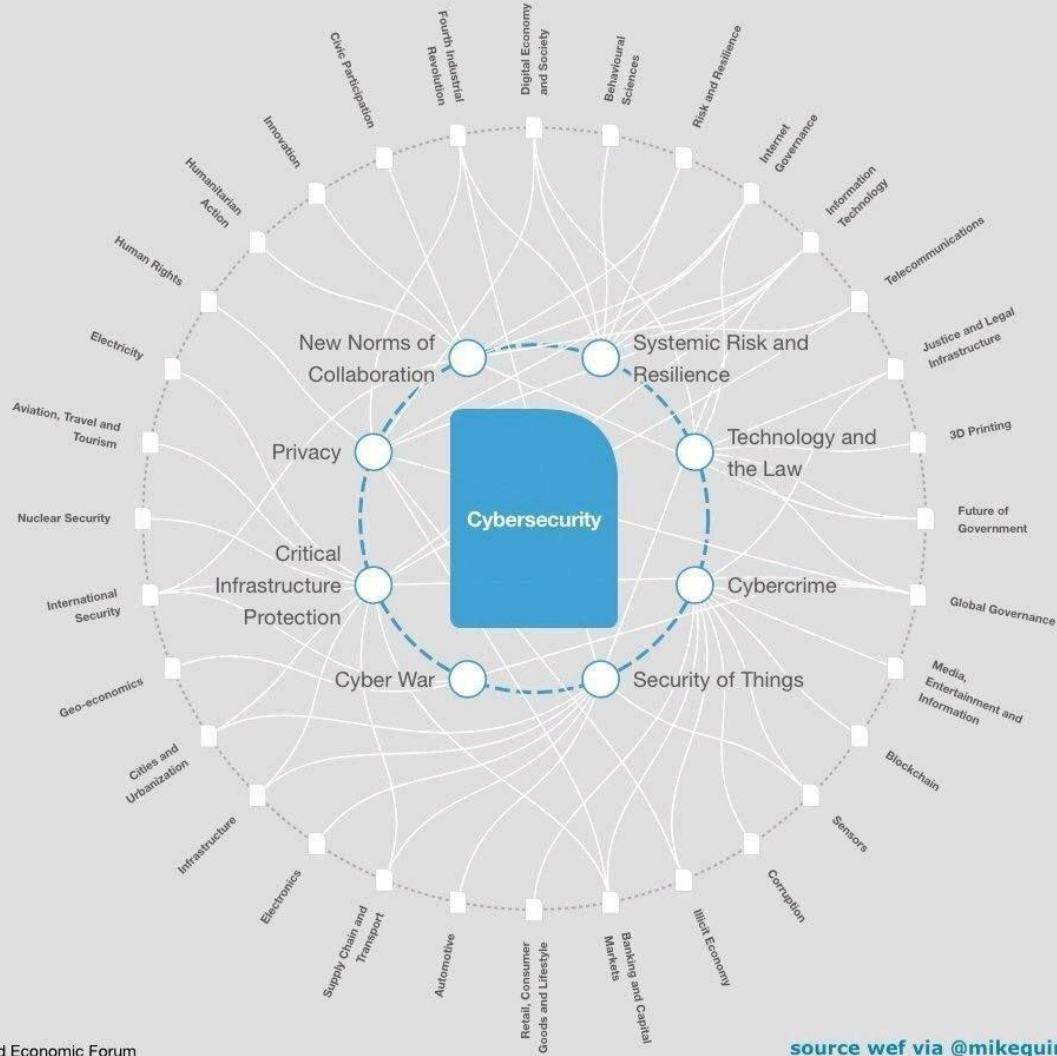
**In just 10 years camera man & pilot both  
lost their jobs. UPGRADE YOURSELF**



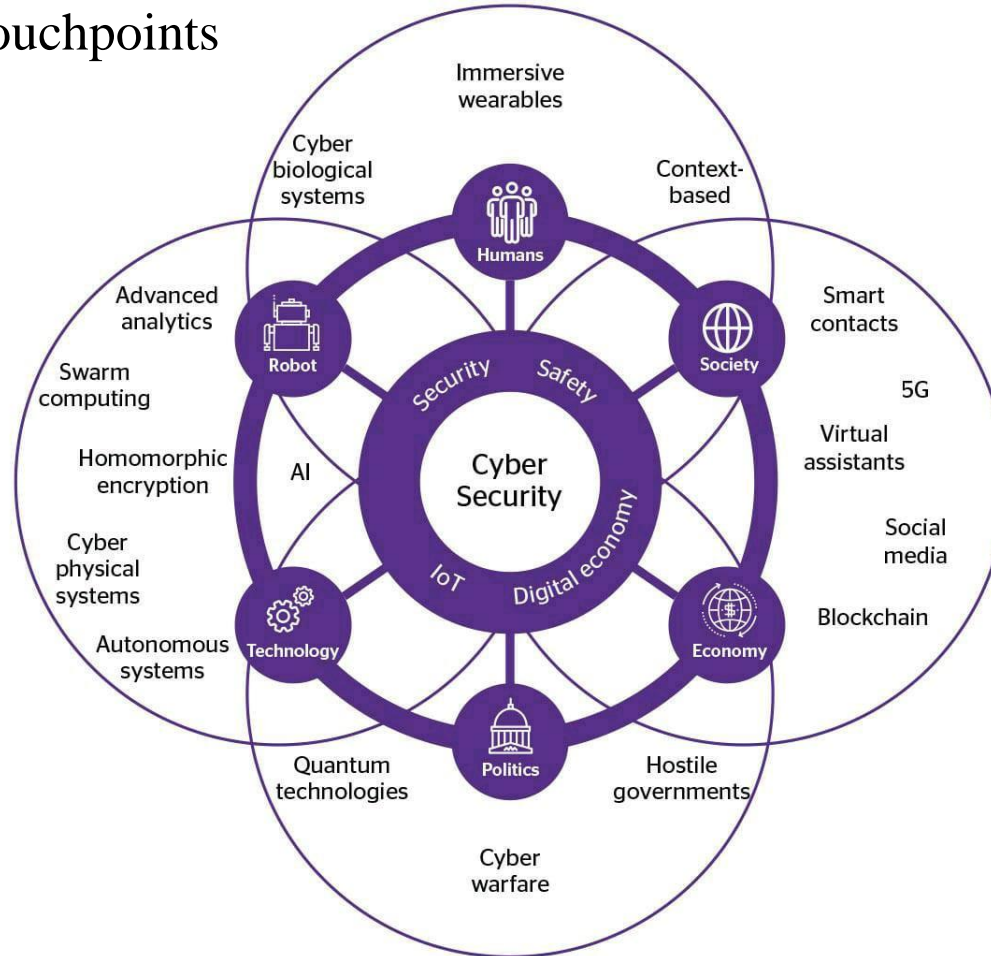
The **best investment**  
you can make,  
is an **investment in yourself...**  
The more you **learn**,  
the more you'll earn.

– Warren Buffett

AZ QUOTES

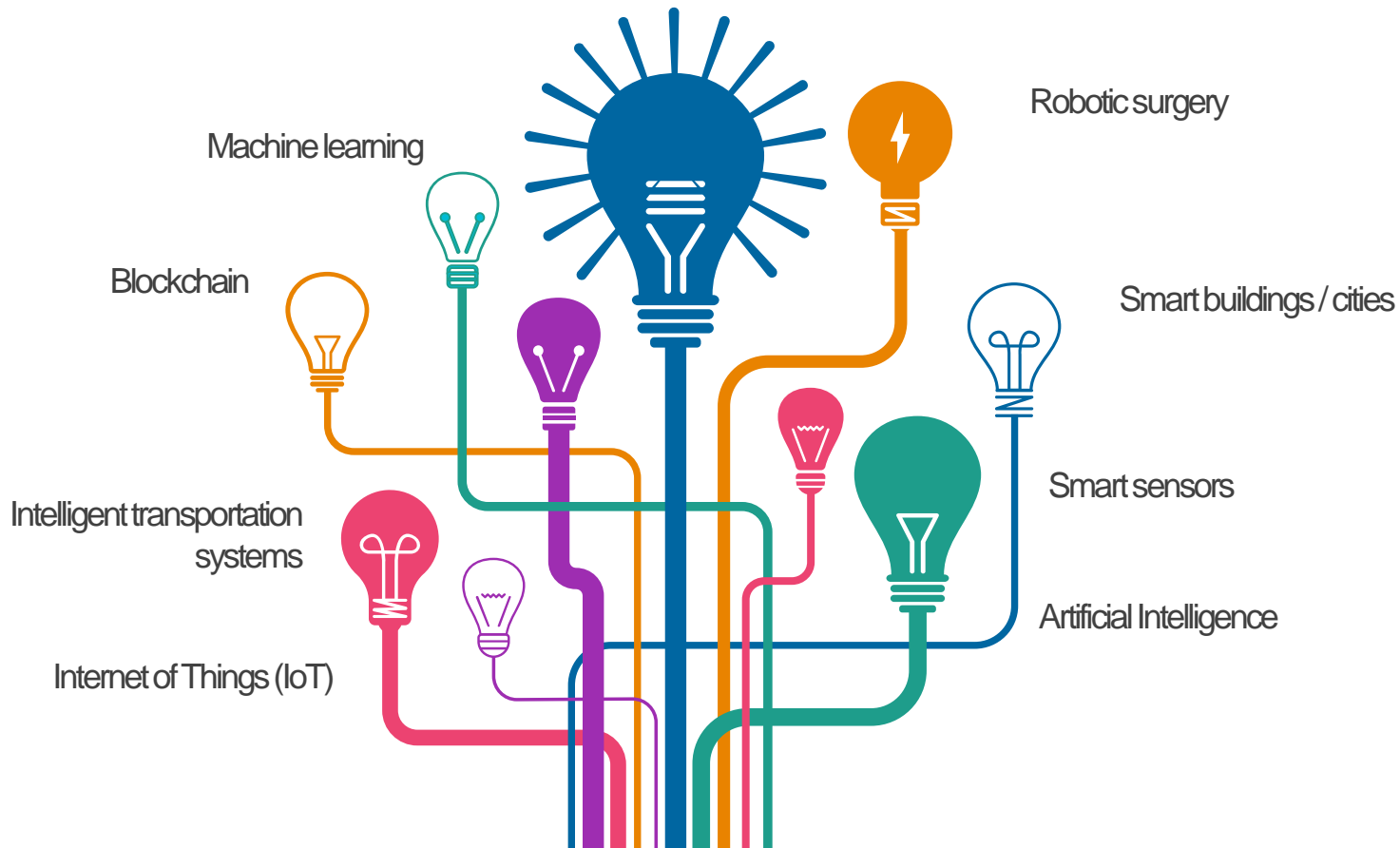


# Cyber Security Touchpoints

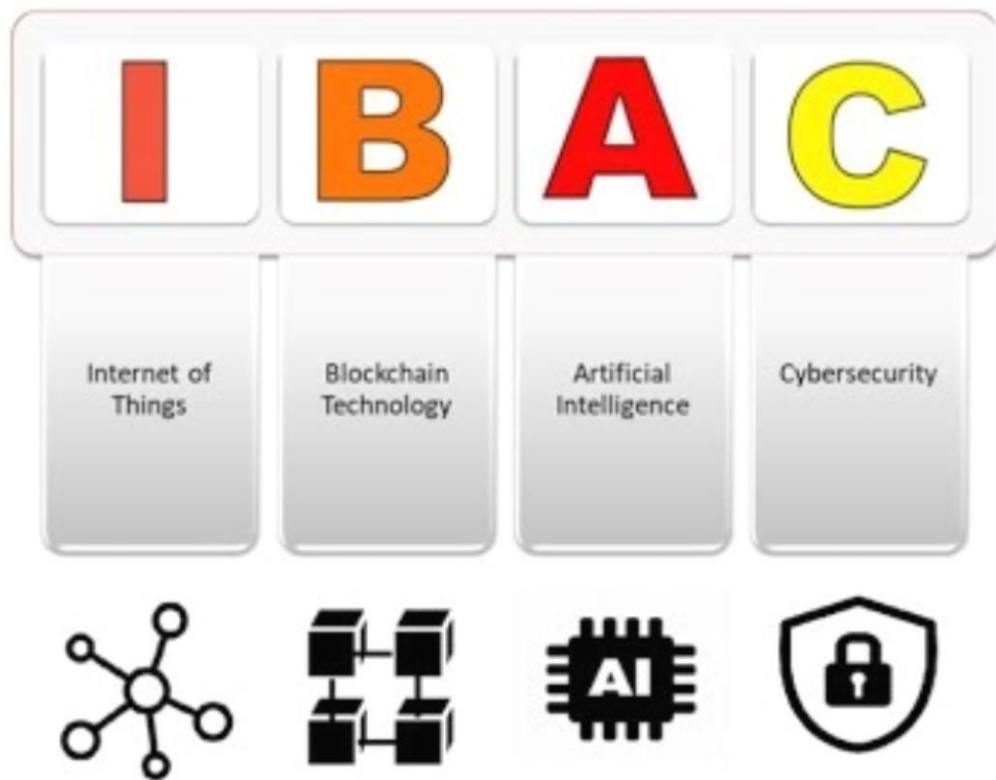




# At-Risk Emerging Technologies



## Hot Technologies in 2020 and Beyond



## How IoT, Blockchain, AI, and Cybersecurity (IBAC) will revolutionize business



IoT feels



Blockchain remembers

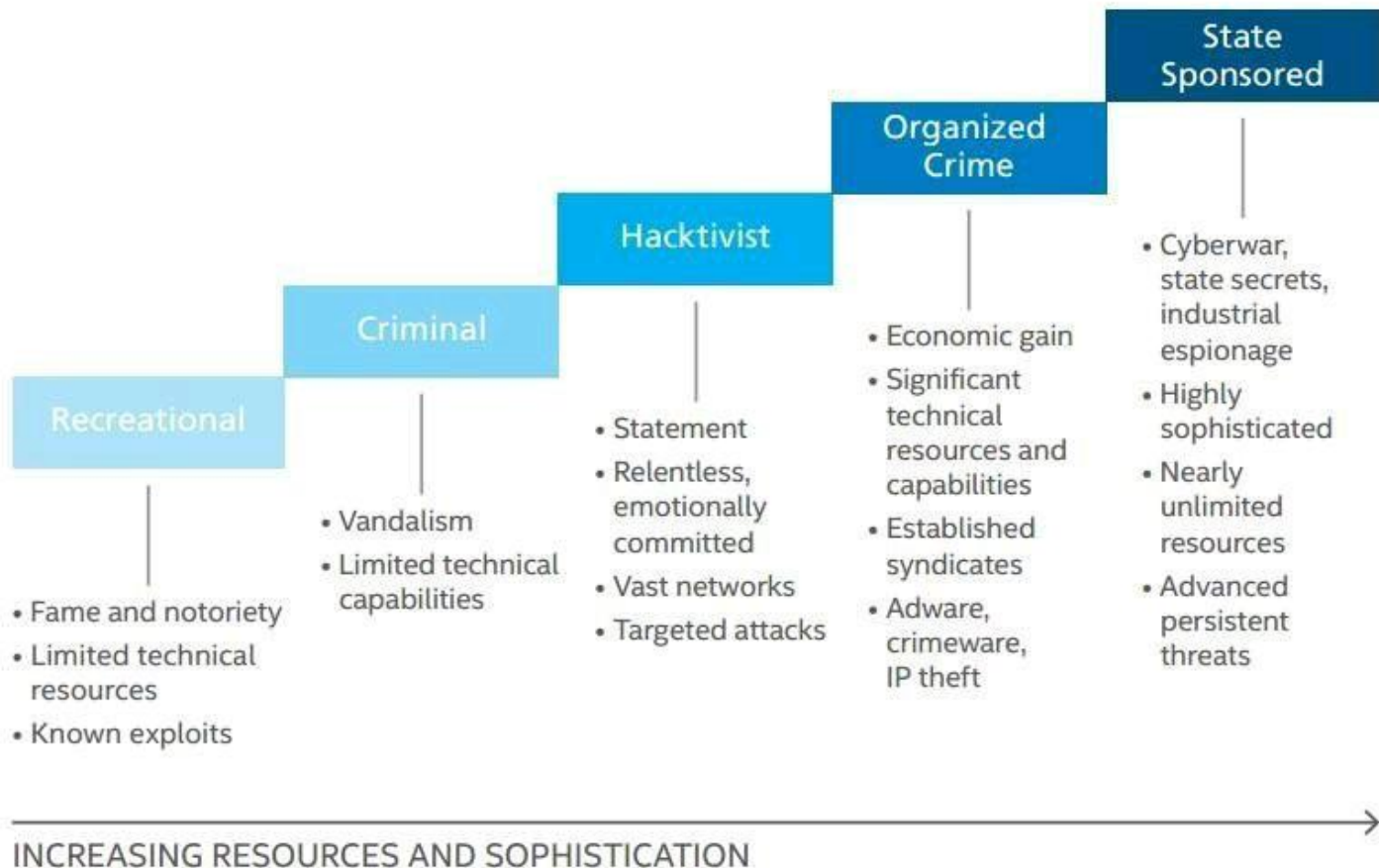


AI thinks



Cybersecurity protects

## Changing Attacker Profiles



The expansion of attacker types, their resources, and their sophistication.

# Why Cyber Security as a career?





# 10 Reasons why you should consider Cyber Security as a career

1. The future is digital - every aspect of tech has a security side to it

2. Intellectually challenging & exciting field - vibrant & dynamic domain

3. More Job Opportunities – world-wide demand

4. Hackers don't take a break – Attacks & Breaches are inevitable and the cost of data breach is going up

5. Data Privacy & compliance regulations getting tighter across the world – Need more security pros

# 10 Reasons why you should consider Cyber Security as a career

6. High paying jobs & rewarding career – Premium \$\$\$

7. Practically unlimited growth – faster career growth

8. Variety of domains to specialize in – domain is vast and evolving

9. Real job – implement/assess/deliver/advise/oversee security projects

10. The job has real impact – protects infra/data/privacy/money even lives

# RECESSION-PROOF INDUSTRIES AND JOBS, BY MEDIAN PAY

RECESSION-PROOF INDUSTRY

Job Title

OVERALL MEDIAN PAY

**CLOUD COMPUTING**

Information Technology (IT) Architect

**\$126K**

**ARTIFICIAL INTELLIGENCE (AI)**

Software Developer

**\$83.7K**

**BIG DATA ANALYTICS**

Data Scientist

**\$99.1K**

**CYBER SECURITY**

Cyber Security Analyst

**\$76K**

**DIGITAL MARKETING**

Marketing Manager

**\$66.2K**

SOURCE: Payscale

**YAHOO!**  
FINANCE

# Fundamental shifts happening in job market

1. Qualifications to Skills
2. Job Searching to Networking
3. Profile building to Brand building
4. Job applications to Job Search Strategy
5. Job changes to Career Planning

# If you are a fresher/college student looking for a break in cyber security....

Be curious, start actively learning about the domain, specialize in one or two areas

1. Put Learning over Earning: The more you learn and apply those learnings you'll earn more later.
2. Take risks: Trying new things, is also a learning experience.
3. Proactively learn the domain - enroll for courses/training, do self-study.
4. Be part of professional associations like ISACA or ISC2 and you get access to their knowledge base.
5. Network with cyber security professionals, identify someone senior and accomplished and request them to be your mentor
6. Attend conferences or webinars on cyber security and related domains
7. Forever Upskill: Develop an active learning mindset. Pursue both formal & informal learning through certifications, trainings, education programs.



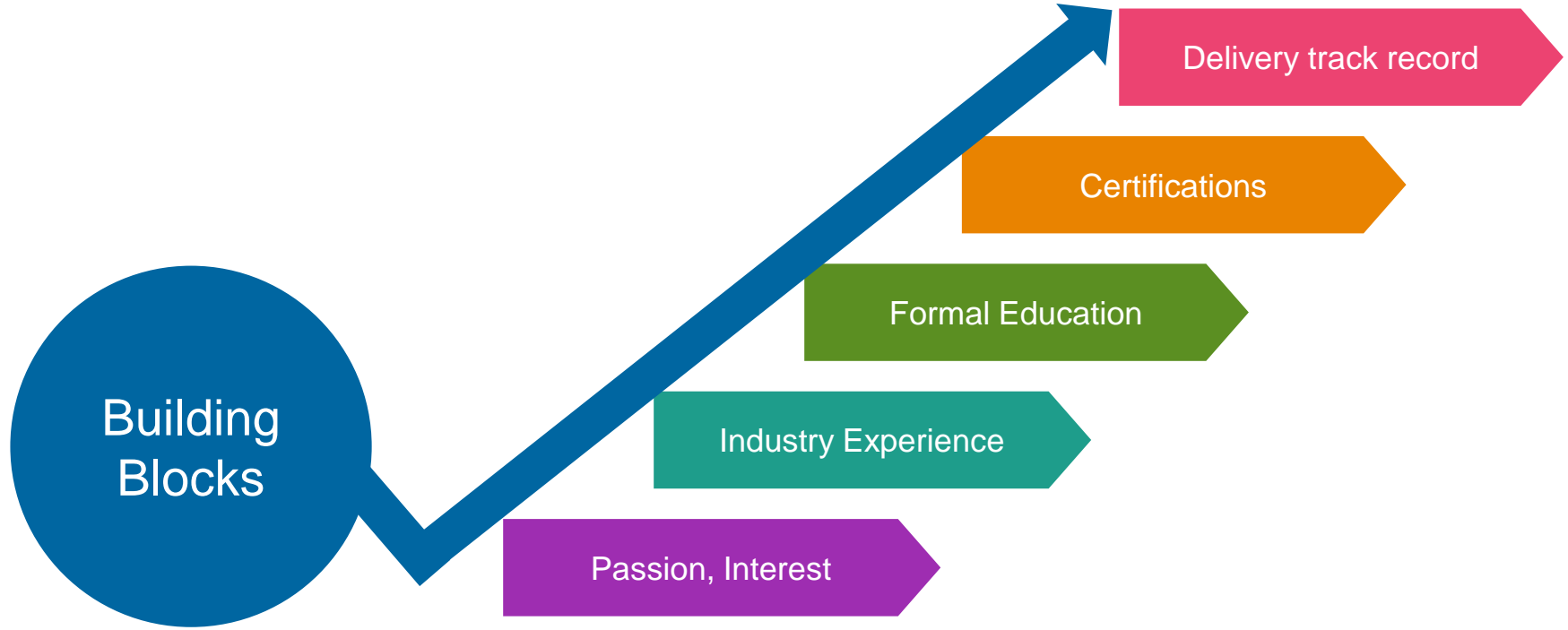
# If you are mid-career professional looking for a break in cyber security....

- There's no fixed standard career path
- If you are in system/network side, you can scale up easily to infrastructure security operations. Try learning about Security Operations Center technologies like SIEM, SOAR, EDR and related technologies.
- Or get into Cloud Security and specialize in any of the top cloud service providers technology.
- You can get into vulnerability scanning/penetration testing. Gain mastery into the different tools available and you can become an ethical hacker.
- Other security technologies like - DLP/IAM also offer opportunities.
- If you are into coding, its relatively easy to move into application security & testing. This domain is called Application Security. Try learning about secure coding, OWASP Top 10 vulnerabilities, secure code testing. There are lot of tools available in the market for secure code scanning.
- If you are in auditing, you can look at system auditing which is part of security risk management.

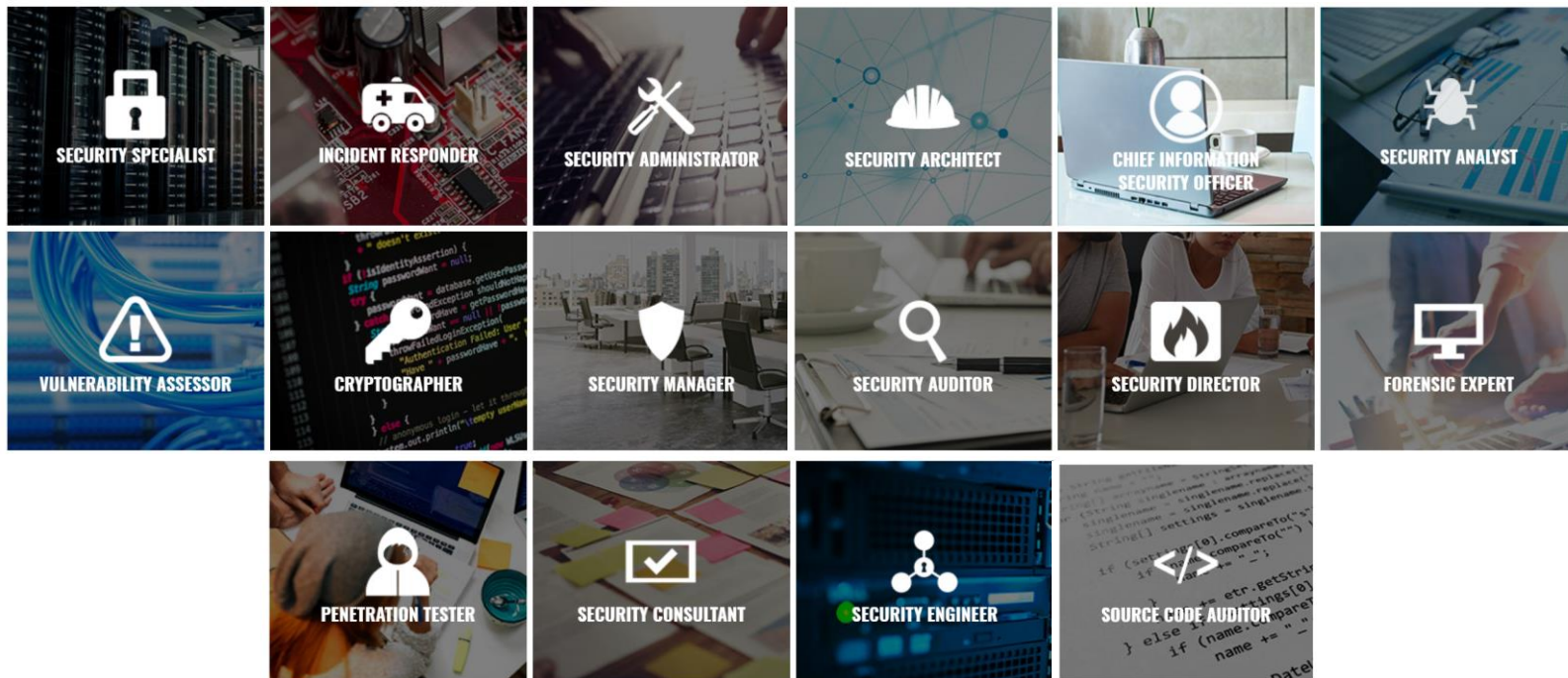
# If you are mid-career professional looking for a break in cyber security....

- Each of these are distinct domain itself and takes considerable time, effort & resources to gain expertise.
- Proactively learn the domain - enroll for courses/training, do self-study, be part of professional groups, network with cyber security professionals, join professional groups & bodies, attend conferences or webinars.
- Identify someone senior and accomplished in cyber security and request them to be your mentor
- When you equip yourself with the right skills, knowledge & credentials you will be more confident and employers will have the comfort level to hire you.
- And look for lateral opportunities first before looking out.

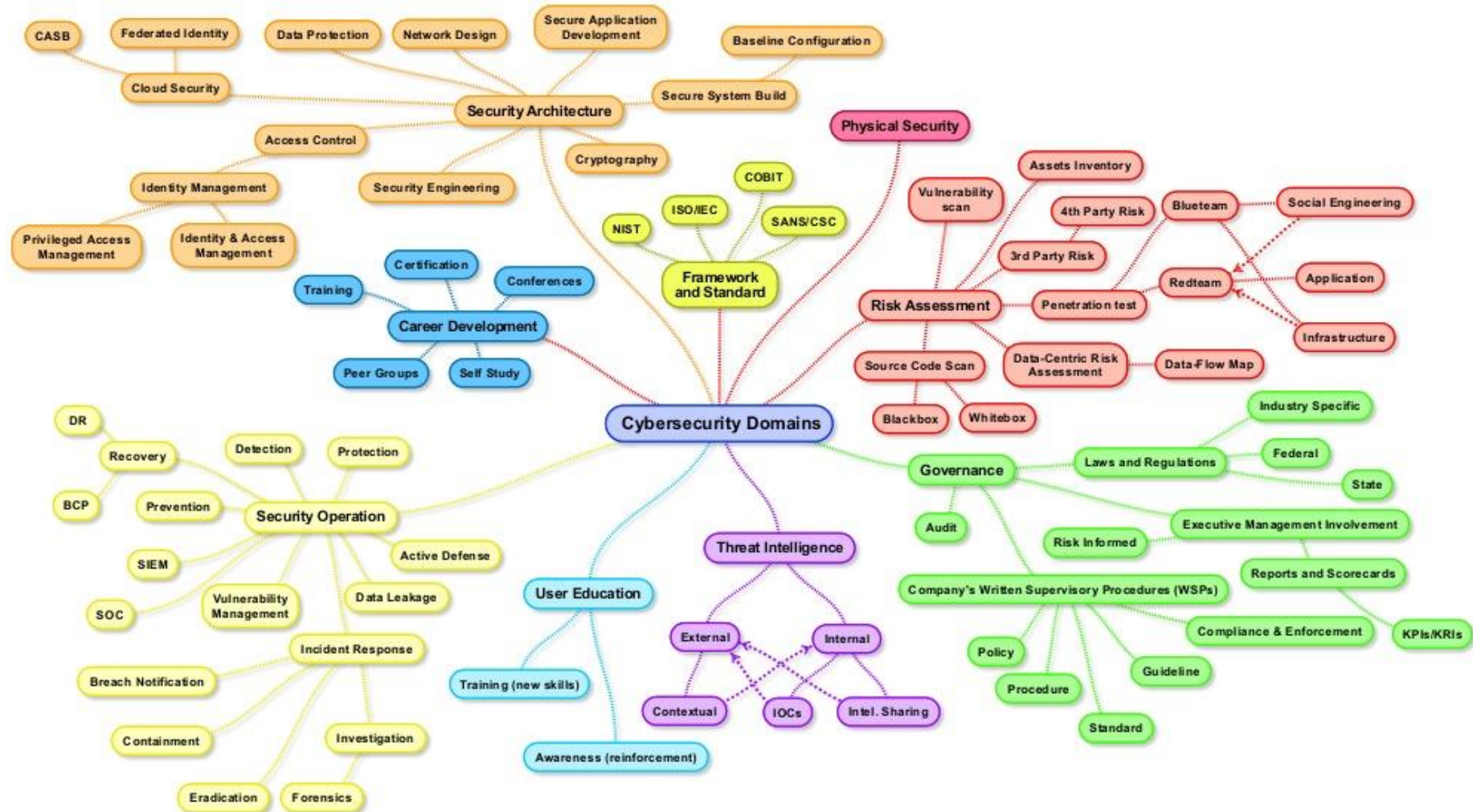
# Basic Pre-requisites for a Cyber Security Career



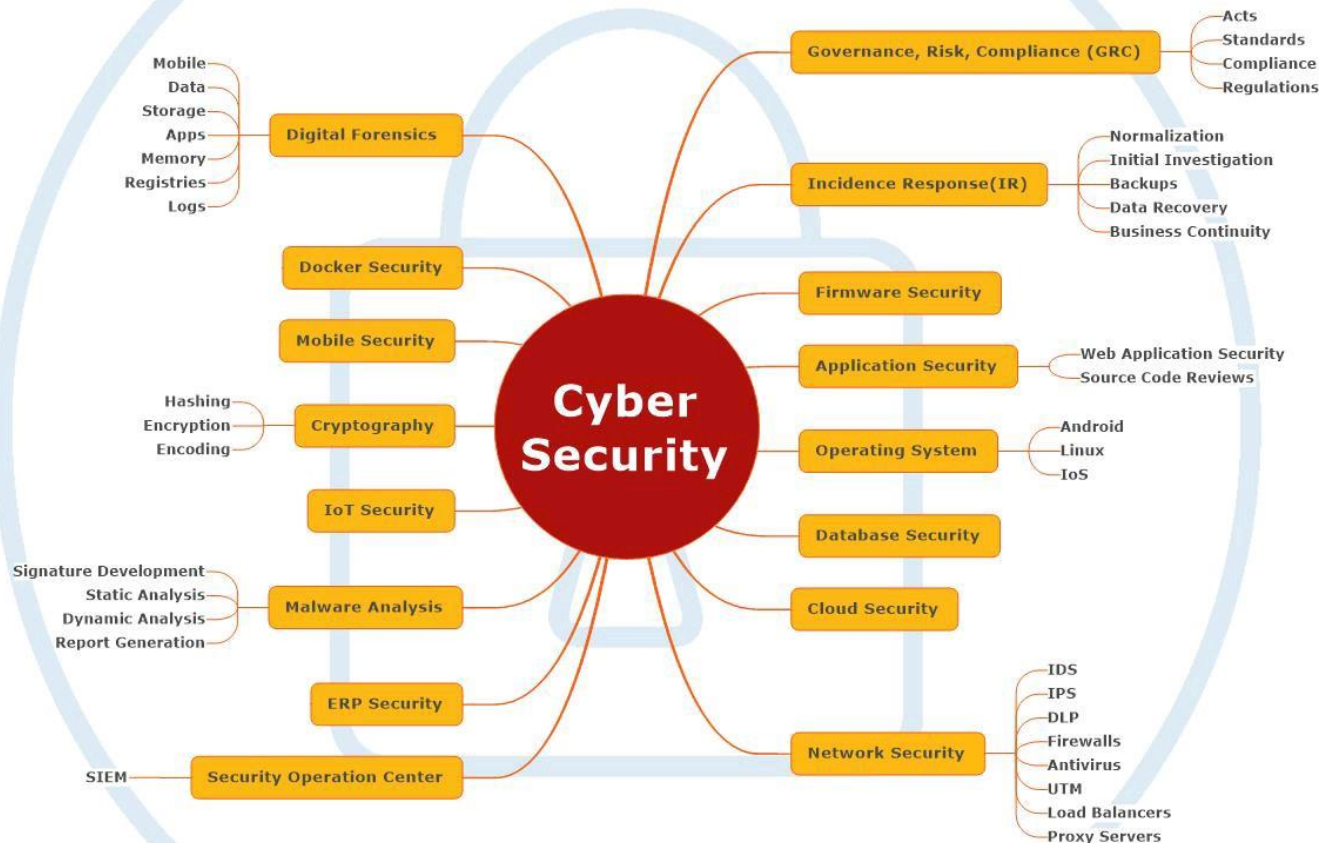
# There has never been a better time to consider a cyber security career!



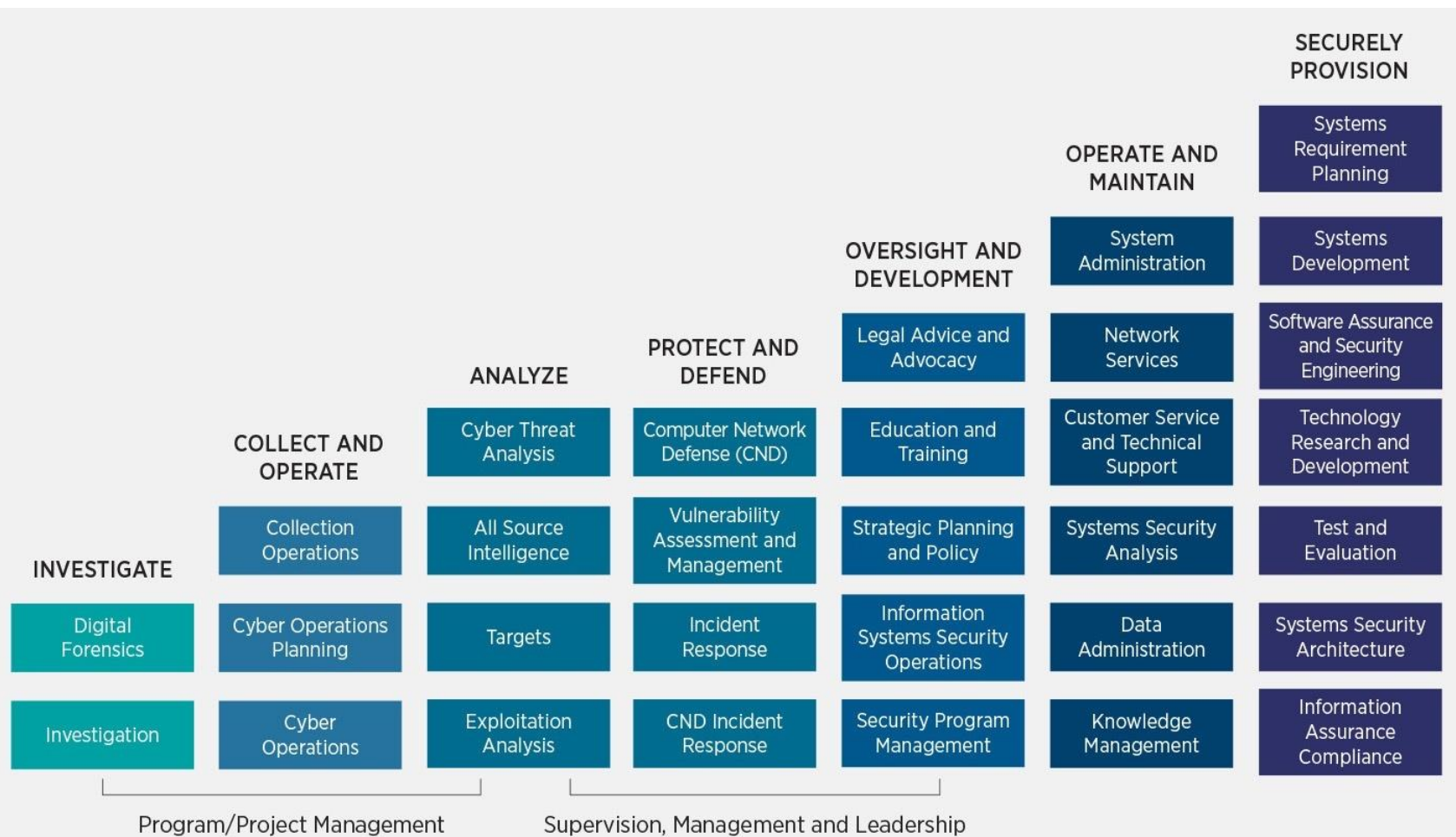
<https://www.cybersecurityeducation.org/careers/>







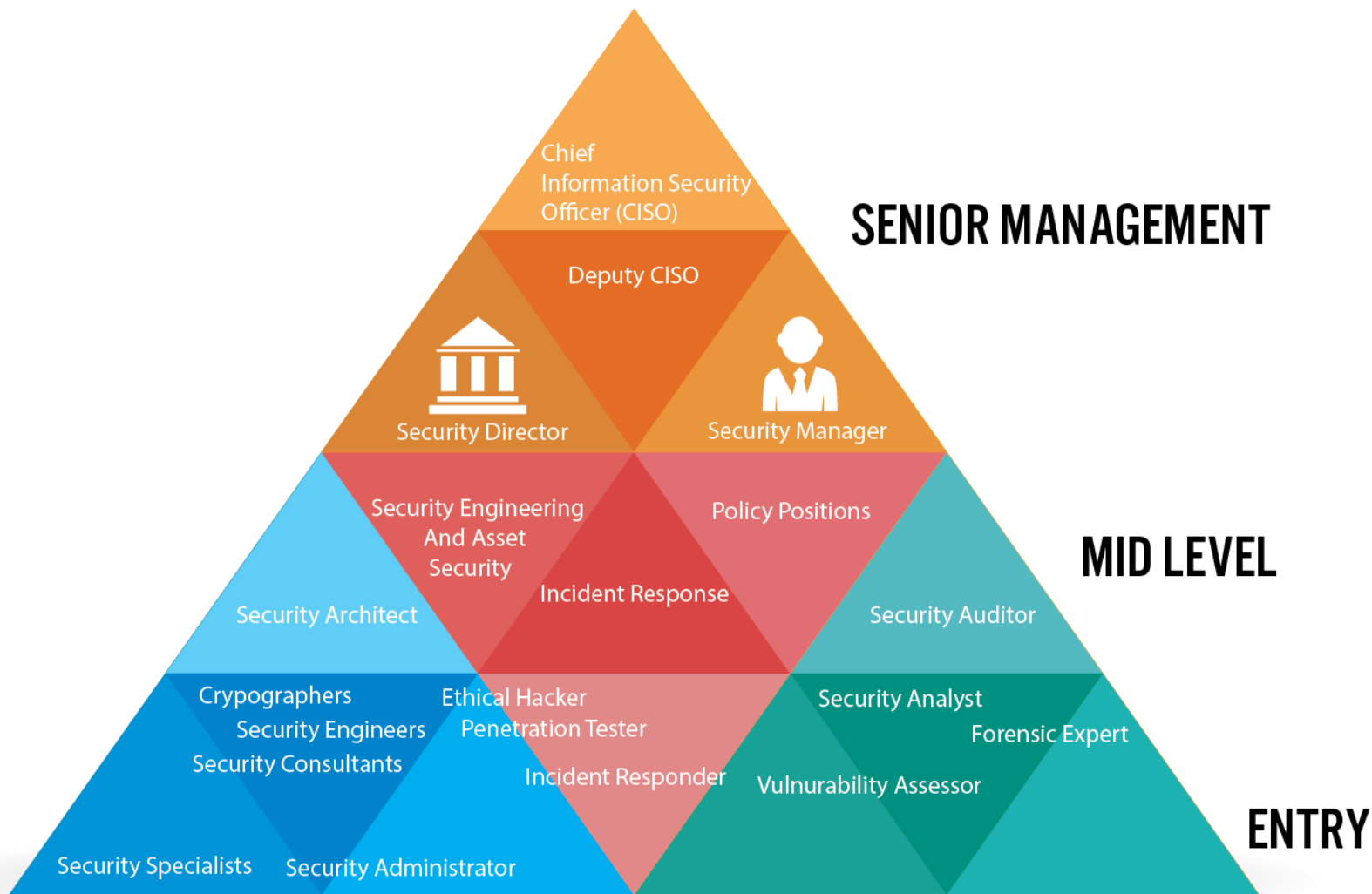
Prepared by  
**Shiva Kumar M V**  
Cycops Information Security Services



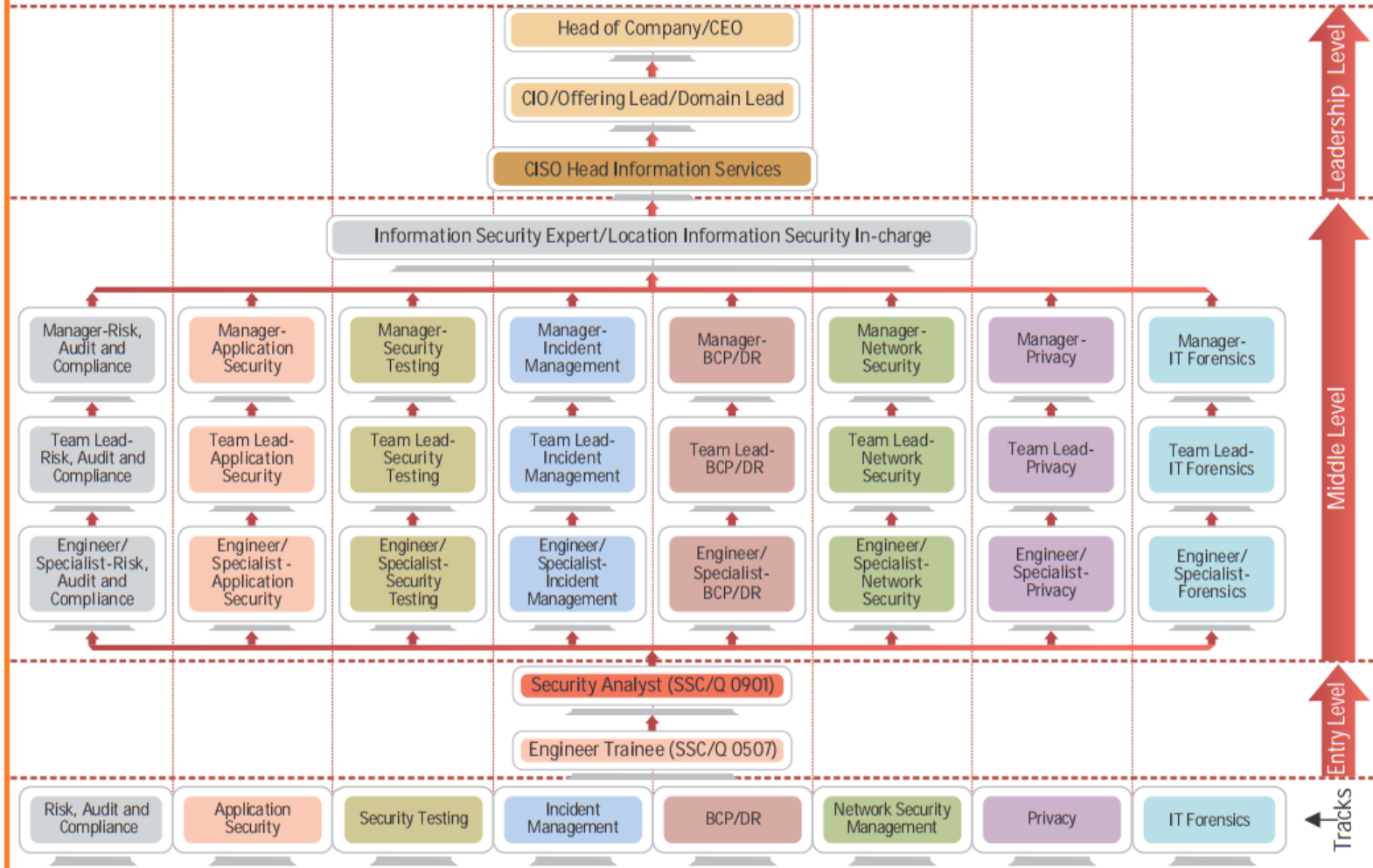
Source: This framework was developed by the joint efforts of NIST, DHS and OPM through the NICE project.

## Evolving Cyber Security Titles & Roles

1. <b>Application Security Engineer</b> — Develop secure software / apps.	13. <b>Cryptographer</b> – Develop systems to encrypt sensitive information.
2. <b>Artificial Intelligence Security Specialist</b> – Use AI to combat cybercrime.	14. <b>Cyber Intelligence Specialist</b> – Analyze cyber threats and defend against them.
3. <b>Automotive Security Engineer</b> – Protect connected cars from cyber intrusions.	15. <b>Cyber Operations Specialist</b> – Conduct offensive cyberspace operations.
4. <b>Blockchain Developer / Engineer</b> – Code the future of secure transactions.	16. <b>Cybercrime Investigator</b> – Solve crimes conducted in cyberspace.
5. <b>Blue Team Member</b> – Design defensive measures / harden operating systems.	17. <b>Cybersecurity Hardware Engineer</b> – Develop security for computer hardware.
6. <b>Bug Bounty Hunter</b> – Freelance hackers find defects and exploits in code.	18. <b>Cybersecurity Lawyer</b> – Attorney focused on info/cyber security and cybercrime.
7. <b>Cyber Insurance Policy Specialist</b> – Consult on cyber risk and liability protection.	19. <b>Cybersecurity Software Developer / Engineer</b> – Bake security into applications.
8. <b>Chief Information Security Officer (CISO)</b> – Head of cybersecurity.	20. <b>Data Privacy Officer</b> – Ensure legal compliance related to data protection.
9. <b>Chief Security Officer (CSO)</b> – Head of physical/info/cyber security.	21. <b>Data Recovery Specialist</b> – Recover hacked data from digital devices.
10. <b>Cloud Security Architect</b> – Secure apps and data in the cloud.	22. <b>Data Security Analyst</b> – Protect information on computers and networks.
11. <b>Counterespionage analyst</b> – Thwart cyber spies from hostile nation states.	23. <b>Digital Forensics Analyst</b> – Examine data containing evidence of cybercrimes.
12. <b>Cryptanalyst</b> – Decipher coded messages without a cryptographic key.	24. <b>Disaster Recovery Specialist</b> – Plan for and respond to data and system catastrophes.



# Career Map for Information Security





# 10 COOLEST JOBS IN CYBERSECURITY

**WHY THEY MAKE A DIFFERENCE AND HOW TO QUALIFY FOR THEM**

## Initial Jobs With Lots of Advancement Opportunities

### 1 DIGITAL FORENSIC ANALYST; INVESTIGATOR

"The thrill of the hunt! It's CSI for cyber geeks! You never encounter the same crime twice."

You are the detective in the world of cybersecurity – searching computers and networks for evidence in the wake of an incident.

### 2 PENETRATION TESTER FOR SYSTEMS AND NETWORKS

"Be a hacker, but do it legally and get paid a lot of money!"

You look for security vulnerabilities in target systems and networks to help enterprises improve their security.

### 3 APPLICATION PEN TESTER

"We desperately need more of this, application security has been such a black hole for so long."

You're a programming/security wizard; test applications before deployment so they don't present opportunities for intruders.

### 4 SECURITY OPERATIONS CENTER (SOC) ANALYST

"The fire ranger. Catch the initial blaze, or there goes the forest."

With an eye for detail and anomalies, you see things most others miss. Active prevention, active detection, active monitoring, active response.

### 5 CYBER DEFENDER; SECURITY ENGINEER (ENTERPRISE AND ICS)

"A leg up on your system admin and engineering buddies; talk shop with them but you are saving the world from the bad guys, too."

Implement/tune firewalls, IPS/IDS, patching, admin. rights, monitor-ing, application white listing, more

## More Advanced Jobs – Open After A Few Years of Great Performance and Specialized Training

### 6 HUNTER; INCIDENT RESPONDER

"The secret agent of geekdom. You walk in and say 'OK I'll take it from here.'"

While everyone else is running around shouting "the system's dead," you have the sense and skills to rationally figure out why.

### 7 SECURITY ARCHITECT

"You get to design the solution, and not just for the perimeter."

You are very creative, on top of the game technically and the business; you design and build defensible systems and are part of a team of very adept people.

### 8 SECURITY SAVVY SOFTWARE DEVELOPER

"Coolest software developers"

You protect the whole dev team from making errors that will allow hackers to penetrate your organization and steal data. You are a programmer, but a programmer with special powers.

### 9 MALWARE ANALYST/ REVERSE ENGINEER

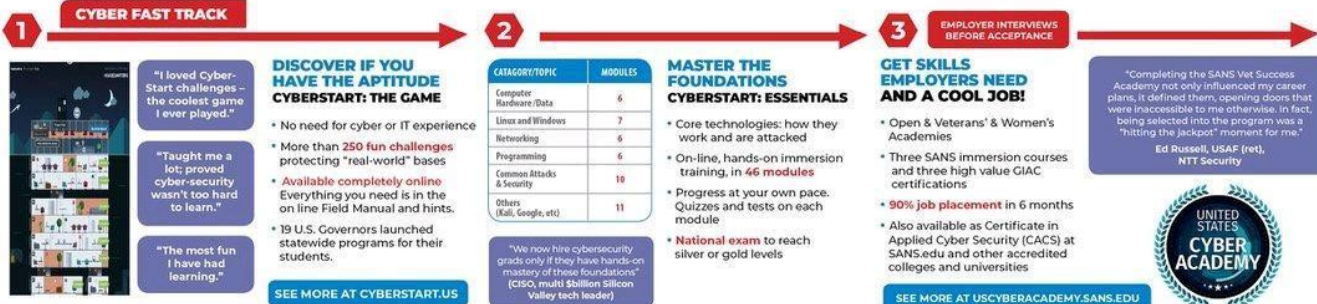
"The technical elite! Only go here if you have been called. You know who you are."

Look deep inside malicious software to understand the nature of the threat – how it got in, what flaw it exploited, what it is trying to do or has done.

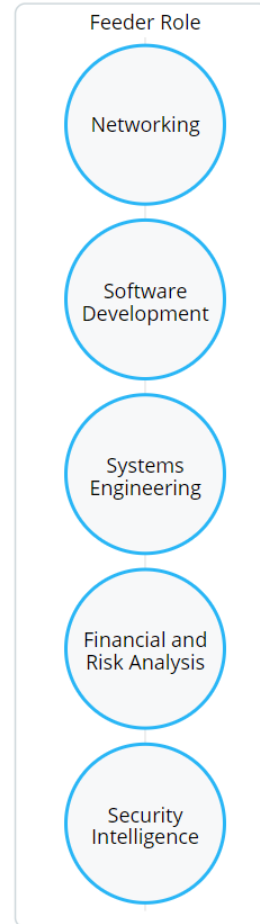
### 10 TECHNICAL DIRECTOR/CISO

"Making decisions; making things happen. That's coolness."

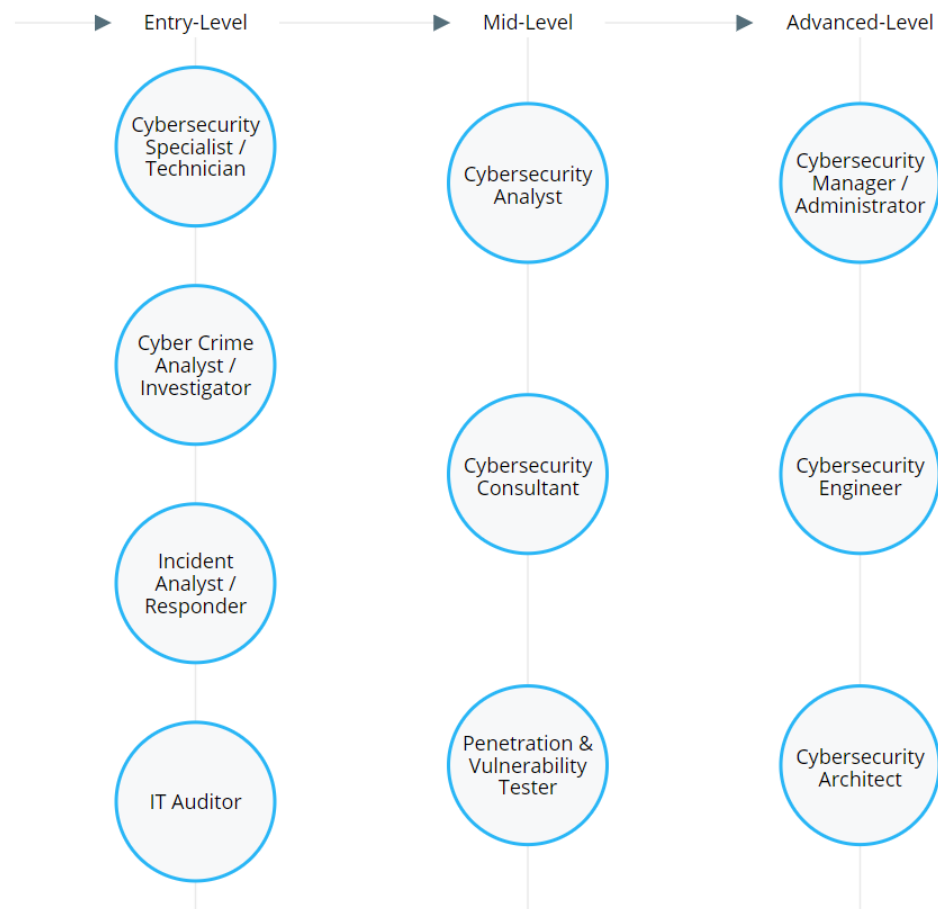
Top of the tech ladder. Strategic thinking; hands-on involvement in solution design/deployment; holds the keys to tech infrastructure and ability to contribute and influence



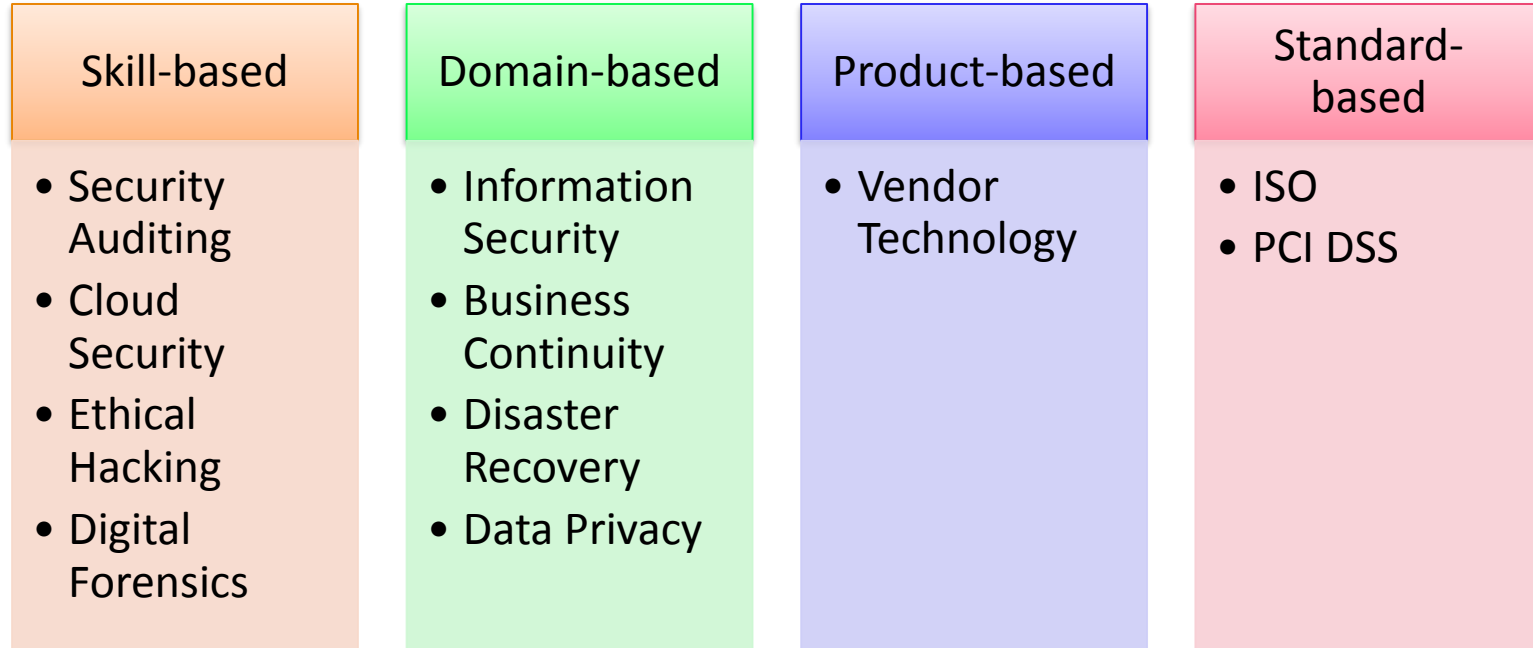
## Common Cybersecurity Feeder Roles ⓘ



## Core Cybersecurity Roles ⓘ



# Security Certifications



## Level

- Beginners
- Intermediate
- Advanced

## Orientation

- Technical
- Managerial
- Leadership

# Why Certifications?

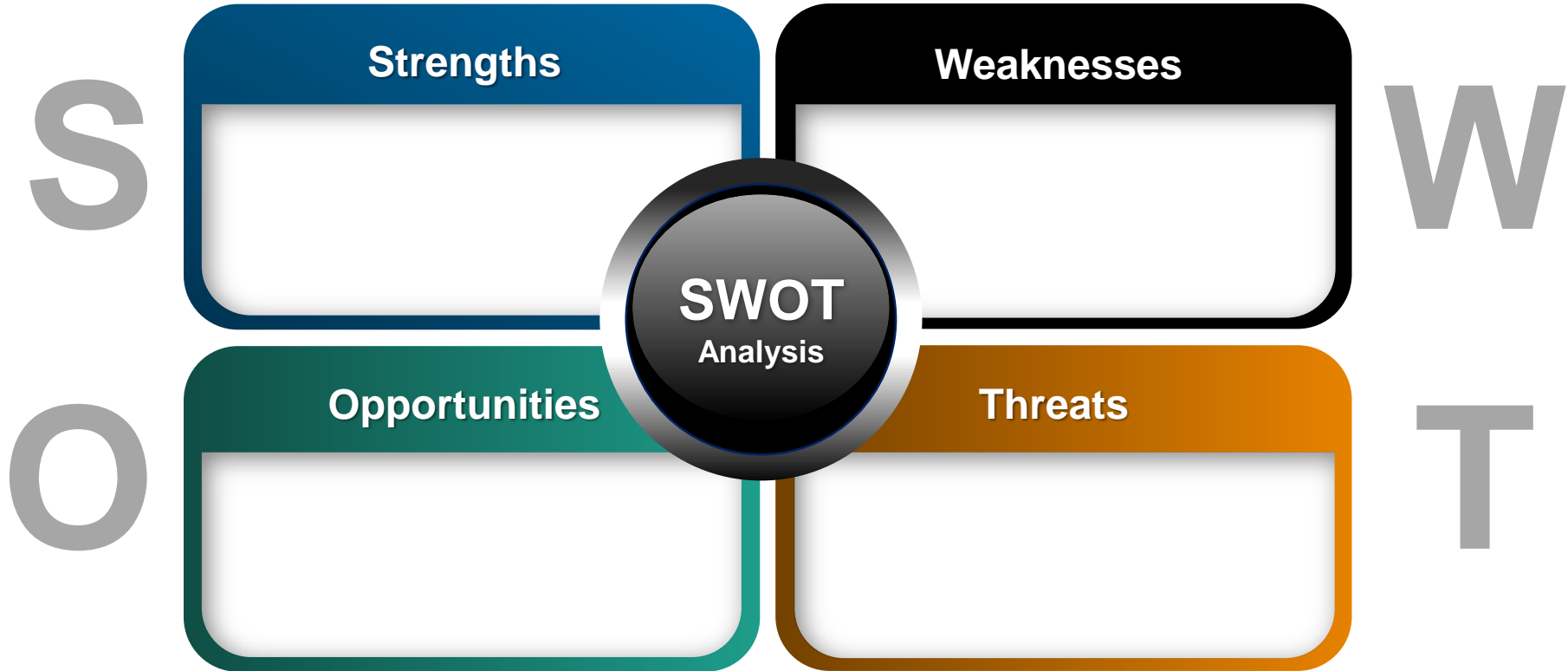


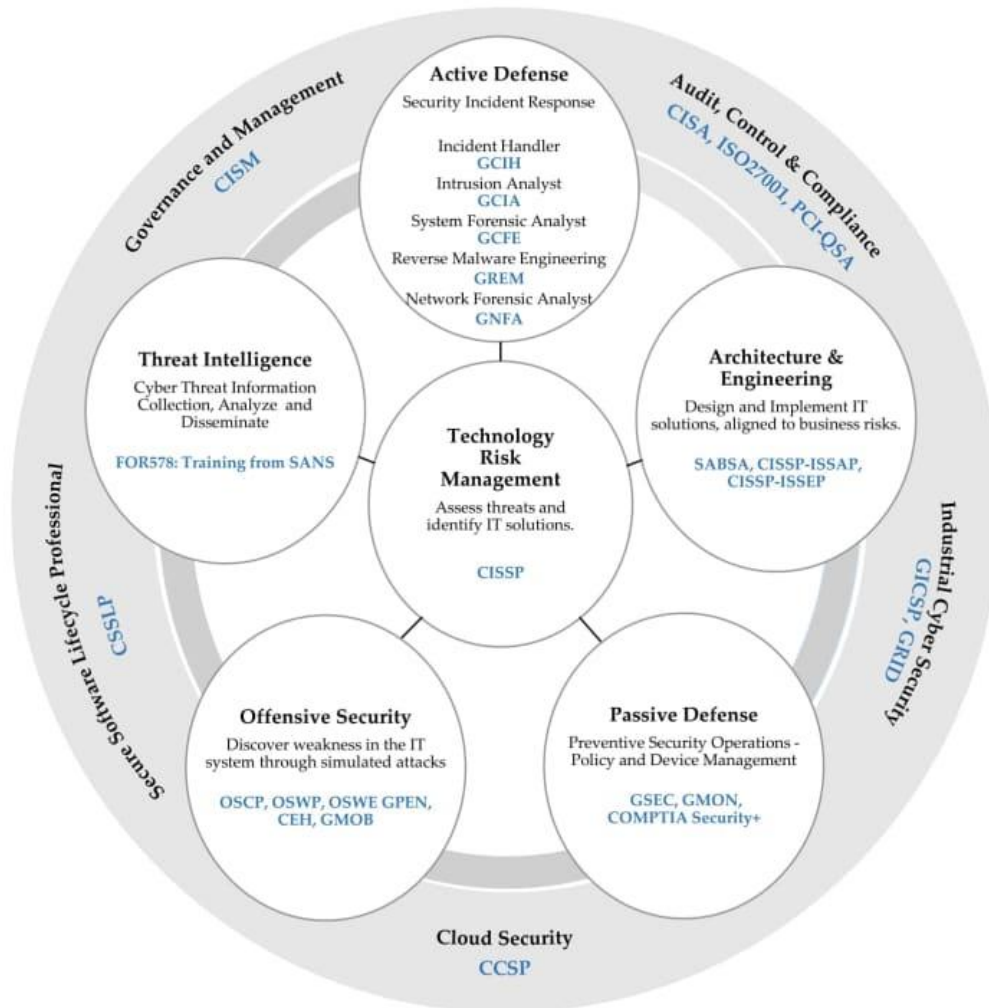
# Which cybersecurity certification is for you?

Picking the right certification for you comes down to two factors:

- **Where are you in your career?**
- **What are you looking to achieve?**

# Do SWOT Analysis of your Interests, Goals & Passion







# Information Security Certifications

**iapp**



CompTIA  
**Security+**

**ISACA**  
Serving IT Governance Professionals



Certified Information  
Security Manager®  
An ISACA Certification



Certified in Risk  
and Information  
Systems Control®  
An ISACA Certification



Certified in the  
Governance of  
Enterprise IT®  
An ISACA Certification



Certified Information  
Systems Auditor®  
An ISACA Certification

**(ISC)²**



Certified  
Information  
Systems Security  
Professional



Certified  
Secure  
Software Lifecycle  
Professional



Systems  
Security  
Certified  
Practitioner



Certified  
Authorization  
Professional



Certified  
Cyber  
Forensics  
Professional



HealthCare  
Information  
Security  
and Privacy  
Practitioner

**SANS**



**EC-Council**

**C|CISO**

Certified Chief Information Security Officer

**C|EH**

Certified Ethical Hacker

**EC|IH**

EC-Council Certified Incident Handler

**L|PT**

Licensed Penetration Tester

**EC|NSA**

EC-Council Network Security Administrator

**EC|CSP**

EC-Council Certified Secure Programme

**EC|CSA**

EC-Council Certified Security Analyst

**C|SCU**

Certified Secure Computer User

**EC-Council**

Disaster  
Recovery  
Professional



# ISO STANDARDS

relevant to Information Security Professionals



## FOR INFORMATION SECURITY PROFESSIONALS

### IT ASSET MANAGEMENT

**ISO/IEC 19770-1:2012**  
Establishes a baseline for an integrated set of processes for Software Asset Management (SAM).

### BUSINESS CONTINUITY

**ISO 22301:2012**  
Societal security - Business continuity management systems, helps organisations to be better prepared to handle disruption of any type.

### ITIL / ISO 20000

**ISO/IEC 20000-1:2011**  
Information technology -- Service management - Service management system requirements.

**ISO/IEC 20000-2:2012**  
Information technology -- Service management - Guidance on the application of service management systems.

**ISO/IEC 20000-3:2012**  
Information technology - Service management - Guidance on scope definition and applicability of ISO/IEC 20000-1.

### PHYSICAL SECURITY

**ISO/IEC TS 30104:2015**  
Information Technology - Security Techniques - Physical Security Attacks, Mitigation Techniques and Security Requirements.

### IDENTITY MANAGEMENT

**ISO/IEC 24760-1:2011**  
Information Technology - Security techniques - A framework for identity management - Terminology and concepts.

### VULNERABILITY HANDLING & DISCLOSURE

**ISO 29147**  
Information technology - Security techniques - Vulnerability disclosure.

**ISO 30111**  
Information technology - Security techniques - Vulnerability handling processes.

### ISO/IEC 27000-SERIES

**ISO/IEC 27000**  
Information security management systems -- Overview and vocabulary.

**ISO/IEC 27001**  
Information technology - Security Techniques - Information security management systems -- Requirements.

**ISO/IEC 27002**  
Code of practice for information security management.

**ISO/IEC 27003**  
Information security management system implementation guidance.

**ISO/IEC 27004**  
Information security management - Measurement.

**ISO/IEC 27013**  
Guideline on the integrated implementation of ISO/IEC 27001 and ISO/IEC 20000-1.

**ISO/IEC 27014**  
Information security governance.

**ISO/IEC 27017**  
Code of practice for information security controls based on ISO/IEC 27002 for cloud services.

**ISO/IEC 27031**  
Guidelines for information and communication technology readiness.

**ISO/IEC 27032**  
Guideline for cybersecurity.

**ISO/IEC 27033-1**  
Network security - Overview and concepts.

**ISO/IEC 27033-2**  
Network security - Guidelines for the design and implementation of network security.

**ISO/IEC 27033-3**  
Network security - Reference networking scenarios - Threats, design techniques and control issues.

**ISO/IEC 27033-4**  
Network security - Securing communications between networks using security gateways.

**ISO/IEC 27033-5**  
Network security - Securing communications across networks using Virtual Private Networks (VPNs).

**ISO/IEC 27034-1**  
Application security - Guideline for application security.

**ISO/IEC 27034-2**  
Application security - Organization normative framework.

**ISO/IEC 27035**  
Information security incident management.

**ISO/IEC 27036-1**  
Information security for supplier relationships - Overview and concepts.

**ISO/IEC 27036-2**  
Information security for supplier relationships - Overview and concepts.

**ISO/IEC 27036-3**  
Information security for supplier relationships - Guidelines for information and communication technology.



## SPECIALIZED READING

### FOR RISK MANAGEMENT

**ISO/IEC 27005**  
Information security risk management.

### FOR AUDITORS

**ISO/IEC 27006**  
Requirements for bodies providing audit and certification of information security management systems.

**ISO/IEC 27007**  
Guidelines for information security management systems auditing (focused on the management system).

**ISO/IEC TR 27008**  
Guidance for auditors on ISMS controls (focused on the information security controls).

### FOR SOC & INCIDENT REPORTERS

**ISO/IEC 27037**  
Guidelines for identification, collection, acquisition and preservation of digital evidence.



## OTHER STANDARDS TO BE AWARE OF

**Industry-specific ISO 27000 standards**  
Such as ISO/IEC 27031:2016 for telecommunications organisations.  
**Standards Australia HB 167**  
Security Risk Management.

**HB 231**  
Information Security Risk Management Guidelines.

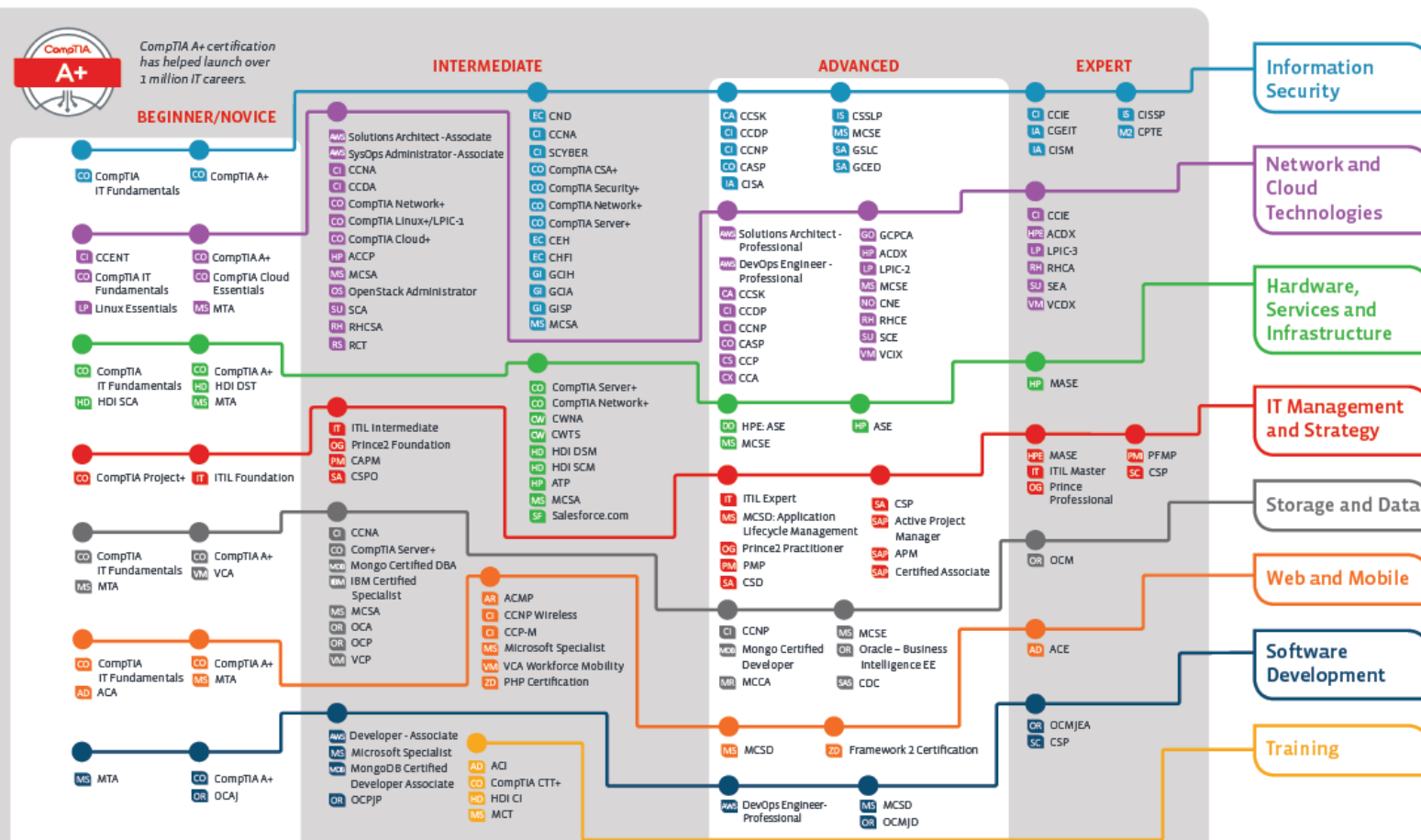
**HB 221**  
Business Continuity Management.

# IT Certification Roadmap

Explore the possibilities with the CompTIA Interactive IT Roadmap at: [CompTIA.org/CertsRoadmap](https://CompTIA.org/CertsRoadmap)

CompTIA

Certifications validate expertise in your chosen career.



Computer literacy certifications validating end user skills include IC3 and ECDL/ICDL

Updated 3/2017

## CO CompTIA Certifications

BEGINNER/NOVICE

CompTIA A+  
CompTIA Cloud Essentials  
CompTIA IT Fundamentals+

INTERMEDIATE

CompTIA Cloud+  
CompTIA CTT+: Certified Technical Trainer

CompTIA Linux+/LPIC-1  
CompTIA Network+  
CompTIA Project+  
CompTIA Security+  
CompTIA Server+

ADVANCED

CompTIA CySA+: Cybersecurity Analyst  
CompTIA PenTest+

EXPERT

CASP: CompTIA Advanced Security Practitioner

## AD Adobe

BEGINNER/NOVICE

ACA: Adobe Certified Associate

INTERMEDIATE

ACI: Adobe Certified Instructor

EXPERT

ACE: Adobe Certified Expert

## AR Aruba

INTERMEDIATE

ACMP: Aruba Certified Mobility Professional

## AWS Amazon Web Services

INTERMEDIATE

AWS: Certified Solutions Architect - Associate  
AWS: Certified SysOps Administrator - Associate

ADVANCED

AWS: Certified Solutions Architect - Professional  
AWS: Certified DevOps Engineer - Professional

## CA Cloud Security Alliance

ADVANCED

CCSK: Certificate of Cloud Security Knowledge

## CI Cisco Systems

BEGINNER/NOVICE

CCENT: Cisco Certified Entry Networking Technician

INTERMEDIATE

CCDA: Cisco Certified Design Associate  
CCNA: Cisco Certified Network Associate

ADVANCED

CCDP: Cisco Certified Design Professional

CCNP: Cisco Certified Network Professional

EXPERT

CCIE: Cisco Certified Internetwork Expert

SCYBER: Securing Cisco Network with Threat Detection and Analysis

## CS The Cloud School

ADVANCED

CCP: Cloud Certified Professional

## CW CWNPT

INTERMEDIATE

CWNA: Certified Wireless Network Administrator

CWTS: Certified Wireless Technology Specialist

## CX Citrix

INTERMEDIATE

CCIA: Citrix Certified Integration Architect

ADVANCED

CCA: Citrix Certified Administrator

## EC EC Council

INTERMEDIATE

CHFI: Computer Hacking Forensic Investigator

CEH: Certified Ethical Hacker

## GI GIAC

INTERMEDIATE

GCIM: GIAC Certified Incident Handler

GISP: GIAC Information Security Professional

GSEC: GIAC Security Essentials

## GO Google

BEGINNER/NOVICE

GACA: Google Apps Certified Administrator

ADVANCED

GCPCA: Google Certified Professional Cloud Architect

## HC Huawei

INTERMEDIATE

HCNA: Huawei Certified Network Associate

ADVANCED

HCNP: Huawei Certified Network Professional

EXPERT

HCIE: Huawei Certified Internetwork Expert

## HD HDI Global Certification

BEGINNER/NOVICE

HDI DST: HDI Desktop Support Technician  
HDI SCA: HDI Support Center Analyst

INTERMEDIATE

HDI CI: HDI Certified Instructor  
HDI DSM: HDI Desktop Support Manager

HDI SCM: HDI Support Center Manager

## HP Hewlett-Packard

EXPERT

ASE/CSE: Accredited Systems Engineer and Certified Systems Engineer

## IA ISACA

ADVANCED

CISA: Certified Information Systems Auditor

EXPERT

CGEIT: Certified in the Governance of Enterprise IT

CISM: Certified Information Security Manager

## IBM IBM

INTERMEDIATE

IBM Certified Specialist

## IS ISC<sup>2</sup>

ADVANCED

CSSLP: Certified Secure Software Lifecycle Professional

EXPERT

CISSP: Certified Information Systems Security Professional

## IT ITIL

BEGINNER/NOVICE

ITIL Foundation

INTERMEDIATE

ITIL Intermediate

ADVANCED

ITIL Expert

EXPERT

ITIL Master

## LP Linux Professional Institute

BEGINNER/NOVICE

Linux Essentials

INTERMEDIATE

LPIC-1 Linux Professional

ADVANCED

LPIC-2 Linux Professional

EXPERT

LPIC-3 Linux Professional

EXPERT

CPT: Certified Penetration Testing Engineer

EXPERT

CPT: Certified Penetration Testing Engineer

## MS Microsoft

BEGINNER/NOVICE

MTA: Microsoft Technology Associate

INTERMEDIATE

MCSA: Microsoft Certified Solutions Associate

MCSA: Windows Server 2012

MCT: Microsoft Certified Trainer

ADVANCED

MCSD: Microsoft Certified Solutions Developer

MCSE: Microsoft Certified Solutions Expert

MS: Developing Microsoft Azure Solutions

MS: Implementing Microsoft Azure Infrastructure Solutions

MCSD: Application Lifecycle Management

MCSE: Microsoft Certified Solutions Expert Server Infrastructure

## MU MongoDB University

INTERMEDIATE

MongoDB Certified Developer Associate

## NO Novell

ADVANCED

CNE: Certified Novell Engineer

## OG Office of Government Commerce/Prince2

INTERMEDIATE

Prince2 Foundation: Office of Government Commerce (OGC) Prince2 Foundation

EXPERT

Prince2 Practitioner: Office of Government Commerce (OGC) Prince2 Practitioner

## OR Oracle

BEGINNER/NOVICE

OCAJ: Oracle Certified Associate, Java SE 6/SE 5

INTERMEDIATE

OCA: Oracle Certified Associate

OCJP: Oracle Certified Professional, Java SE 6/SE 5 Programmer

ADVANCED

OCMJD: Oracle Certified Master, Java SE6 Developer

EXPERT

OCM: Oracle Certified Master

OCMJE: Oracle Certified Master, Java EE 5 Enterprise Architect

## PM PMI

INTERMEDIATE

CAPM: PMI Certified Associate in Project Management

ADVANCED

PMP: PMI Project Professional

## RH Red Hat

INTERMEDIATE

RHCSA: Red Hat Certified System Administrator

ADVANCED

RHCE: Red Hat Certified Engineer

EXPERT

RHCA: Red Hat Certified Architect

## RS Rackspace

INTERMEDIATE

RCT: Rackspace Certified Technician

## SC Scrum Alliance

EXPERT

CSP: Certified Scrum Professional

## SF Salesforce.com

INTERMEDIATE

SALESFORCE.COM: Salesforce.com Certified Administrator

## SU SUSE

INTERMEDIATE

SCA: SUSE Certified Administrator

ADVANCED

SCE: SUSE Certified Engineer

EXPERT

SEA: SUSE Enterprise Architect

## VM VMware

BEGINNER/NOVICE

VCA: VMware Certified Associate

INTERMEDIATE

VCP: VMware Certified Professional

VMware Certified Associate Workforce Mobility

ADVANCED

VCIE: VMware Certified Implementation Expert

EXPERT

VCDE: VMware Certified Design Expert

## ZD Zend

INTERMEDIATE

PHP Certification

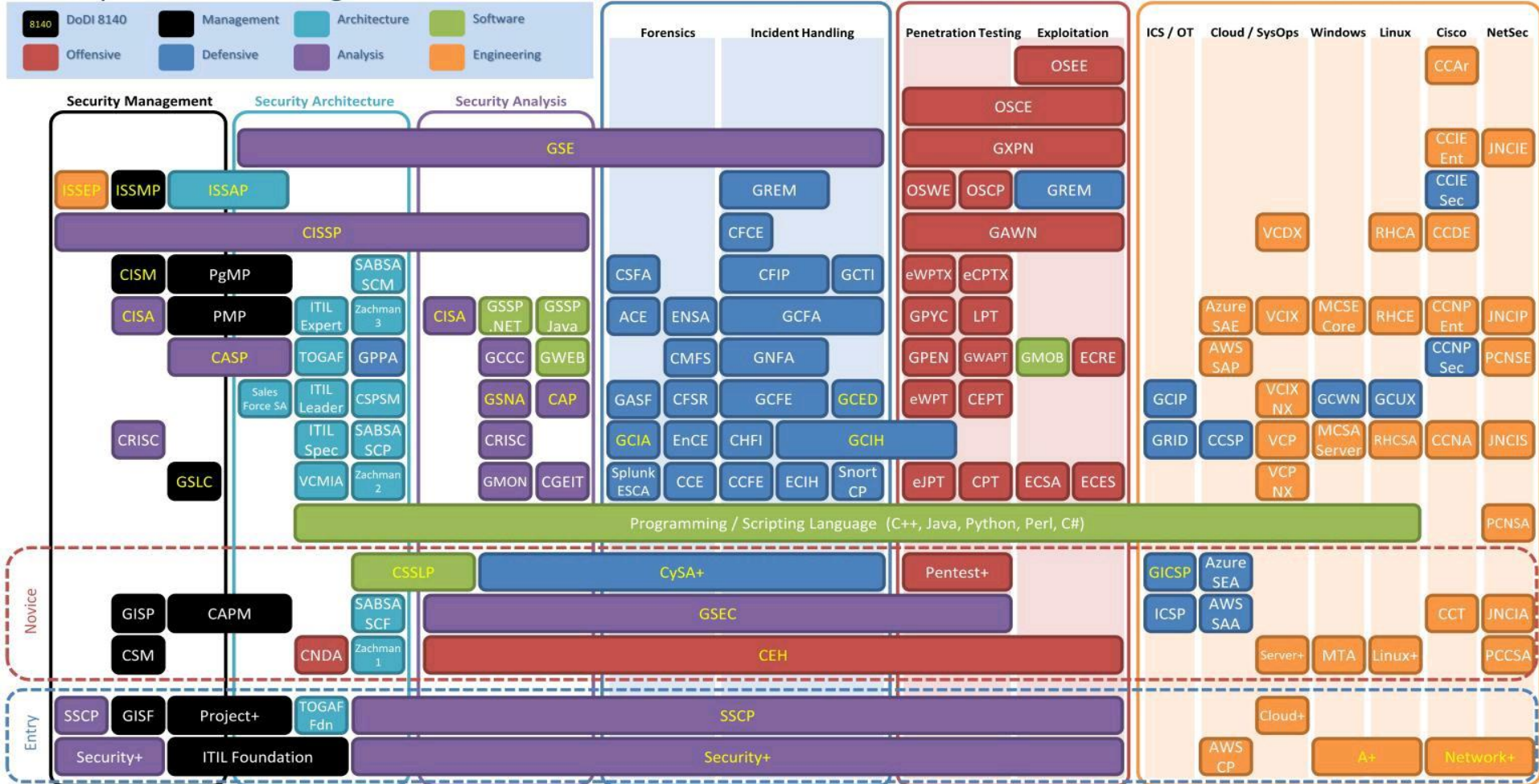
ADVANCED

Framework 2 Certification

CompTIA



# Security Certification Progression Chart 2020



## THE TOP 10 HIGHEST PAYING CERTIFICATIONS TO PURSUE IN 2020



<https://www.icertglobal.com/top-10-highest-paying-certifications-to-target-in-2020/detail>

# ISO Certifications

- BSI <https://www.bsigroup.com/en-IN/ISOIEC-27001-Information-Security/Training-courses-for-ISO-27001/>

S.No	Certification Levels	Duration
1	Lead Auditor	5 days
2	Implementer	3 days
3	Internal Auditor	1 day

- BSI <https://www.bsigroup.com/en-IN/iso-27701-privacy-information-management/iso-27701-training-courses/>
- Reference: ISO 27701:2019 <https://www.iso.org/standard/71670.html>



# Data Privacy Job Roles

CHIEF PRIVACY OFFICER

VP – Data Protection | VP - Cross Border Data | Data Protection Officer |  
Director, Information Governance and Privacy |  
Director- International Privacy | Data Protection Director

Technical Program Manager, Privacy | Privacy Program Manager |  
Assistant Director, Privacy | Senior Counsel- Privacy

Counsel, Tech Policy | Data Protection Counsel | Privacy Architect |  
Data Protection Product Specialist | Data Security Architect | Sr. Privacy Consultant |  
Privacy Liaison Officers | Sr. Manager, Compliance & Privacy

Privacy Consultants | GDPR Consultants | Privacy Compliance Consultant |  
Privacy Manager | HIPAA Compliance Officer | Privacy Officers | Senior Associate, Privacy |  
Advertising, Privacy Associate | Cyber Privacy Policy Specialist | Privacy Compliance Manager

Data Privacy Analyst | Junior Privacy Analyst |  
Research Associate in Privacy | Privacy Technologist

DSCI Privacy  
Credentials

**DCPP**  
DSCI Certified Privacy Professional

**DCPLA**  
DSCI Certified Privacy Lead Assessor

For details visit:  
<https://www.dsci.in/content/certifications>

# Data Privacy Certifications

- EU GDPR Institute <https://www.eugdpr.institute/gdpr-certification/>

<b>FAS Certification</b>	The Foundation Certification: All you wanted to know about GDPR in One day with a total wall-to-wall implementation, execution and monitoring methodology based on the Regulation, ISO, and best practices
<b>DPO Certification</b>	Comprehensive DPO role & practical implementation guidance inclusive the accountability issues of all stakeholders incl. the Data Controller(s) and the Data Processor(s)
<b>CEP Certification</b>	3-day Certified Expert Professional (CEP) Seminar that includes hands-on guidance on how to implement adequate privacy, cyber and information security compliance program

# Data Privacy Certifications

International Association of Privacy Professionals (IAPP) <https://iapp.org/certify/programs/>



**CIPP**

Practicing Privacy



**CIPM**

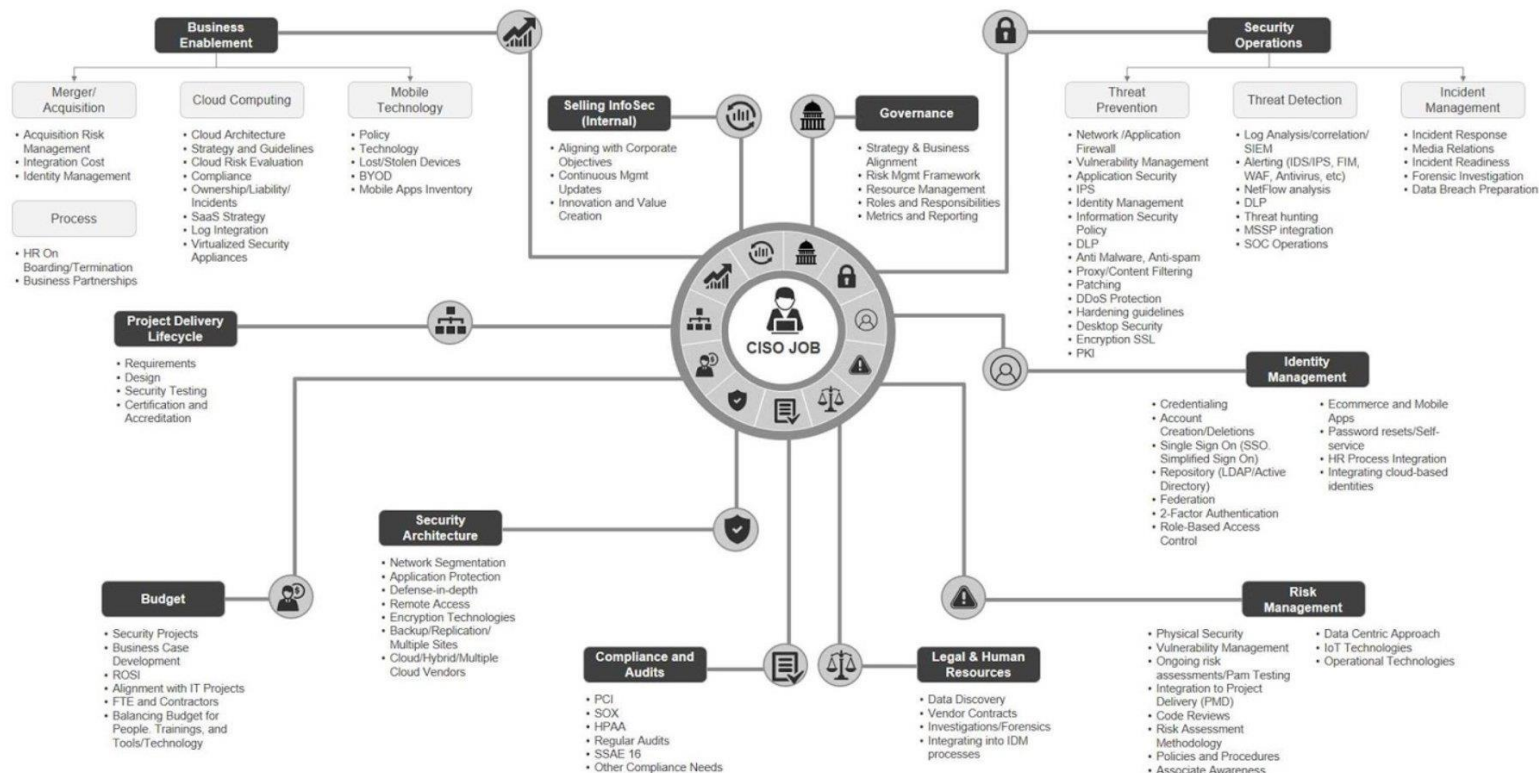
Operationalizing Privacy



**CIPT**

Engineering Privacy

# CISO Mind Map



Source: <http://rafeeqrehman.com/2015/05/17/the-latest-2015-ciso-mindmap-is-here/>

**By 2022, there will be a shortage of**  
**1,800,000**  
**Cybersecurity Professionals globally.**

*Source: "The Cybersecurity Skills Gap Won't Be Solved in a Classroom", Forbes, June 19, 2019*

**Do you need more reasons to choose  
a career in Cybersecurity?**

**Spread the word!**

## Job Opportunities – Some pointers

- **Cyber security Ventures predict** there will be **3.5 million unfilled cybersecurity positions by 2021**.
- <https://cybersecurityventures.com/jobs/>
- The National Association of Software and Services Companies (**NASSCOM**) recently estimated that **India alone will need 1 million cybersecurity professionals by 2020** to meet the demands of its rapidly growing economy.
- <https://www.dqindia.com/the-curious-case-of-indias-cybersecurity-skills-gap-and-prevailing-opportunities/>
- The need of an hour as there is a **shortage of over 1 million cybersecurity professionals** in the domain in the country today as per DSCI.
- <https://www.financialexpress.com/industry/msme-other-skill-gap-in-cybersecurity-setting-up-forensic-university-to-help-businesses-tide-over-talent-shortage/1866686/>

# Job Opportunities – Some pointers

## **India Inc sees rise in talent gap in cybersecurity skills: Report**

<https://economictimes.indiatimes.com/tech/internet/india-inc-sees-rise-in-talent-gap-in-cybersecurity-skills-report/articleshow/63041883.cms>

## **India needs 3 million cyber security professionals right now: IBM**

[https://www.business-standard.com/article/companies/india-needs-3-million-cyber-security-professionals-right-now-ibm-118051300153\\_1.html](https://www.business-standard.com/article/companies/india-needs-3-million-cyber-security-professionals-right-now-ibm-118051300153_1.html)

## **Bengaluru accounts for the highest number (36%) of jobs in Cybersecurity sector in India: Indeed**

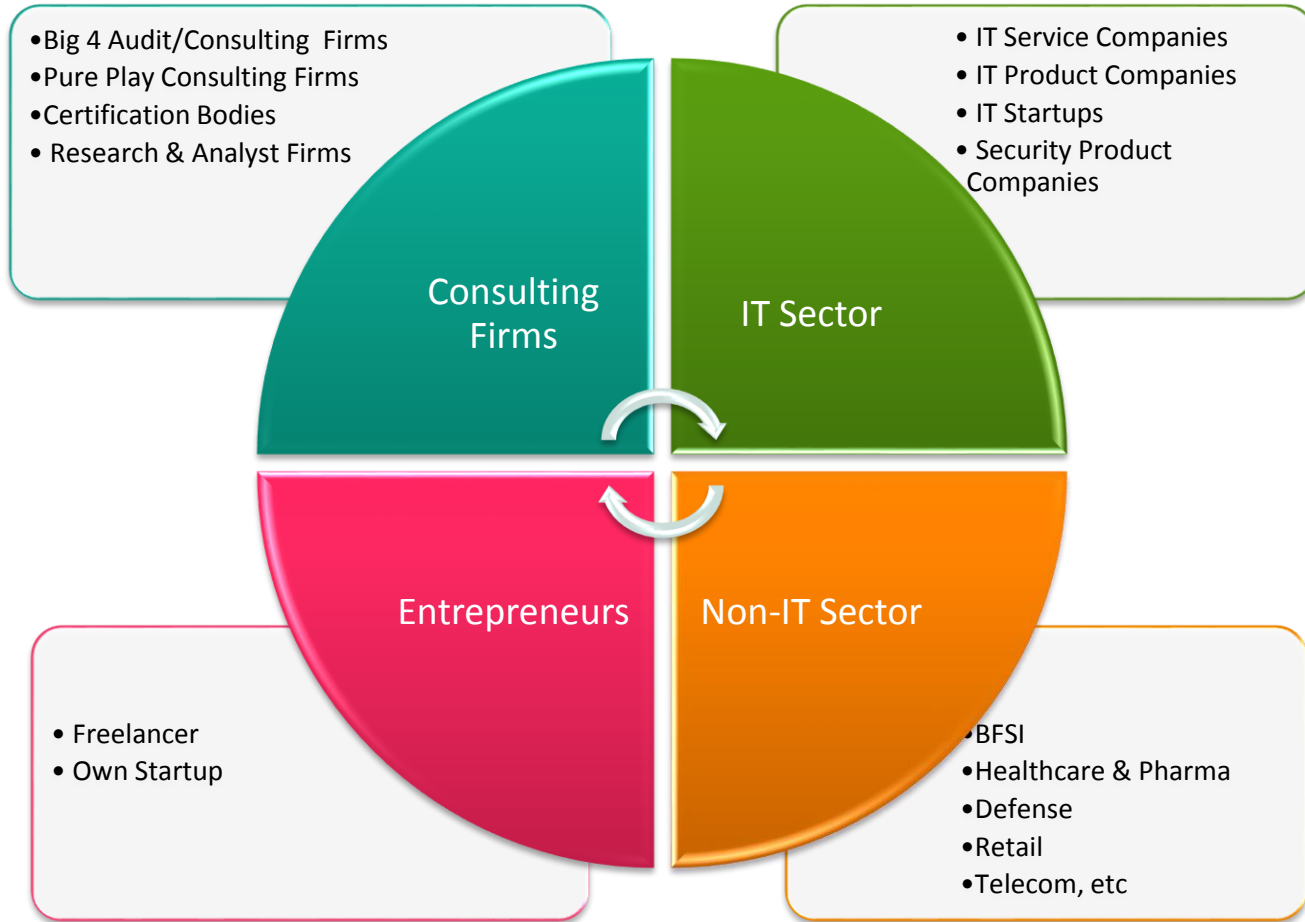
<http://bwpeople.businessworld.in/article/Bengaluru-accounts-for-the-highest-number-36-of-jobs-in-Cybersecurity-sector-in-India-Indeed-/26-05-2018-150284/>

## **HOW BIG IS THE CYBERSECURITY SKILLS AND TALENT GAP IN THE INDUSTRY?**

<https://analyticsindiamag.com/how-bad-is-the-cybersecurity-talent-gap-in-the-industry/>



# Where are the jobs available?



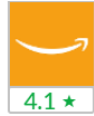
All Job Types

Posted Any Time

With

**Risk \_ TPRM Non FSO, Senior\_BMP**

EY – Bengaluru

**Cloud Support Engineer - SECURITY**

Amazon – Bengaluru

4.1 ★

**Product Security Engineer**

VMware – Bengaluru

4.3 ★

**Network Engineer 4**

Capgemini – Bengaluru

3.3 ★



Search



Jobs

Date Posted

LinkedIn Features

Company

Experience Level

All filters

Showing 366 results

Sort by: Relevance

☐ Classic View**CN-Strategy-TC-TA-Security- 07** Promoted

Accenture in India

Bengaluru, Karnataka, IN

Advanced knowledge of frameworks and standards including ISO 27001, ISO 27002, PCI DSS, ... years large scale security consulting experience and managing... www.accenture.com



2 connections work here

2 weeks ago

**Technology Risk - Measurement - Tech Risk Engineering Developer**

Goldman Sachs

Bangalore, IN

Skills And Experience We Are Looking For. At Goldman Sachs, you will have access to excellent training programs designed to improve multiple facets of your skills portfolio. ... careers-goldmansachs.icims.com



Be an early applicant

4 weeks ago

**Technology Risk - Security Incident Response Team - Security Operations**

Goldman Sachs

Bangalore, IN

Skills And Experience We Are Looking For. Experience conducting security analysis using a well-known commercially available SIEM (Security Information and Event Management) tool... careers-goldmansachs.icims.com



17 company alumni work here

20 days ago

☐ Internship (0)☒ Entry level (70)☐ Associate (103)☐ Mid-Senior level (41)☐ Director (3)☐ Executive (2)

Cancel

Apply

Saved alerts

Head Of

Worldwide

Manage

**Keywords for search:** Cyber security, information security, information risk, security risk, privacy

# Information Security IndustryScape

The collage features logos for several cybersecurity firms:

- Managed Security Service Providers:** IBM, at&t, verizon, Raytheon, hp, NTT, CSC, Symantec, BT, Trustwave, CompuLink.
- SIEM:** hp, BMC, RSA, McAfee, splunk, TIBCO, BlackStellar, eventTracker, LogRhythm, tenable, NetIQ, analog, trustwave, solarwinds.
- Security Training:** SecurityMentor, Popcom Training, one, Digital Skills, SANS Institute, wombat, SCIPP, Cyber Academy, AUSAJ, Typeset of security, KnowBe4, Knowledge Innovation, Safelight, fishnet, Cymatics, jungiemap, READING, PHISHME, FreshLine.
- Governance, Risk and Compliance:** SoftSource, CMO, SAP, ICM, CYBERARK, protiviti, sas, enablen, mega, SAI GLOBAL, RESOLVER, EMC, EMC RSA, MetricStream, SHORELINE CAPITAL, WYNNACCT.

The collage displays logos for several cybersecurity vendors, organized into five main categories:

- Data Masking:** Includes IBM, Greenlight, Greenlight, Oracle, Informatica, Solix, and Voltage.
- Enterprise Network Firewalls:** Features Hillstone, Sophos, AhnLab, Juniper, Cisco, Fortinet, Palo Alto Networks, and McAfee.
- Intrusion Prevention Systems:** Shows StoneSoft, McAfee, NetScout, IBM, Enterasys, Huawei, Cisco, HP, Radware, Sourcefire, and Symantec.
- Network Access Control:** Displays NetScout, Palo Alto Networks, Cisco, Aruba, Plixipoint, InfoExpress, Wacom, and Xixia.
- Unified Threat Management:** Lists Hillstone, Cybertron, Arbor, Aker, Lancome, Clavister, Sophos, Fortinet, Check Point, Rapid7, Juniper, WatchGuard, and Cisco.

**CYBER SECURITY**

**Secure Web Gateways**

Blue Coat, Sophos, Zscaler, Barracuda, Cisco, Symantec, Intel Security, Trustwave, Websense, Sangfor, Iternet, iBoss, Trend Micro

**Network Forensics**

IBM, EMC RSA, NARUS, NetScout Systems, Blue Coat, AcmeData, CyPhort, Riverbed, NetScout Systems, Netscout, Novetta, Greenlight Cyber, iStockphoto, iStockphoto

**Threat Intelligence Services**

EMC RSA, Palo Alto Networks, Team Cymru, Symantec, Trend Micro, Intel Security, ThreatStream, Check Point, Norse, Sophos, Fox IT, Malwarebytes, IID, Cyveillance, SentinelOne, ESET, EIS, IBM, McAfee, Cisco, World Wide Web, Insecure, Codewatch, VeriSign, Weibo

The collage displays logos for various cybersecurity solutions, organized into four distinct categories:

- Secure Email Gateways:** Includes logos for Sophos, Barracuda, Websense, Cisco, WatchGuard, Dell, ClearSwift, Trustwave, Proofpoint, McAfee, Trend Micro, Mimecast, Fortinet, Microsoft, Symantec, and SilverSky.
- Data Loss Prevention:** Includes logos for Absolute Software, EMC, RSA, Websense, Symantec, Vormetric, Trustwave, McAfee, Symantec, and others.
- Endpoint Protection & Anti-virus:** Includes logos for IBM, Sophos, Panda, Trend Micro, Microsoft, Symantec, Kaspersky, Avast, and others.
- Endpoint Threat Detection & Response:** Includes logos for Avast, EMC, RSA, Trend Micro, Tanium, LogRhythm, CounterTrack, Invincea, Trend Micro, and others.

**Application Security Testing**

Quantum VERACODE hp OWASP  
IBM covenity acunetix  
c-choicemark QUALYS N-Stacker  
prodeco NINJAJECTIVES  
TrustWave CONTRAST Appharity

**Web Application Firewalls**

OWASP Trustwave DEAPT security  
Bancontact Penta Security denyall  
AdNovum FEATINET  
Akamai NFOCUS radware  
BEE WARE ergon CITRIX

**Application Control**

Lumension ESET McAfee Fortinet Bit9 virusshare  
Arellia Kaspersky

CLOUD SECURITY

**MOBILE SECURITY**

**Mobile Data Protection**

Intel | Symantec | Microsoft | McAfee | Wave | Sophos | Check Point | Kaspersky

**Mobile Device Management**

SAP | SOTI | Gobo | BlackBerry | Mobikort | Sophos | Landesk | Tangeo | Mocana | Absolute Software | Citrix | Good | IBM | Airwatch | Symantec

The collage displays logos for various Identity and Access Management (IAM) providers, organized into two main categories:

- User Authentication:**
  - HID**, **EMIC**, **BSA**, **Entrust**, **Equinix**, **gemalto**, **DEEPMET SECURITY**
  - mi.token**, **VASCO**, **TeleSign**, **LEVERAGING TIME**, **Microsoft**, **twiVUE**, **Symantec**
  - SECUREAUTH**, **SecureEvo**, **Authentiq**, **DUO**, **CyberNect**, **VeriSign**
- Identity Governance and Administration:**
  - SAP**, **EVOLVED**, **Okta**, **anelogin**, **caradigm**, **ScalPoint**, **ca**
  - IBM**, **COURION**, **ERUST**, **FISCHER**, **simeio**, **AlertEnterprise!**, **HiHatch ID Systems**, **GreenPass**
  - DMALL**, **AtoS**, **Aveksa**, **okta**, **NetScout**, **DocuSign**, **LEVERAGING TIME**, **ORACLE**, **welcome**
  - covisint**, **WATSON**, **NetIQ**, **Centrify**, **jaboca systems**, **ELKSSTAR**, **simplified**, **pink identity**



A banner titled "SECURITY PARTNERS" featuring logos for various security and technology companies. The logos include: UNISYS, fishnet SECURITY, nexum, AtoS, AccessID, GuidePoint, ACCUVANT, THUNDERCAT, FUJITSU, cadre, BT, dimension data, FORSYTHE, NTT, CATHAN (communications group, LLC), and DENIM GROUP.

[illegible]

SECURITY CONFERENCES

**ANALYST HOUSES**



# CYBERSECURITY MARKET MAP

## IOT/ IIOT SECURITY



## MOBILE SECURITY



## CLOUD SECURITY



## THREAT INTELLIGENCE



## BEHAVIORAL DETECTION



## DECEPTION SECURITY



## RISK REMEDIATION



## NETWORK & ENDPOINT SECURITY



## CONTINUOUS NETWORK VISIBILITY



## QUANTUM ENCRYPTION



## WEBSITE SECURITY





# Indian Cybersecurity Product Landscape Map<sup>1</sup>

Not Exhaustive

## Network Security (40)



## Threat Intelligence & Security Analytics (41)



## Device Security (5)



## Data Security (37)



## IAM (40)



## Mobile Security (18)



## Application Security (26)



## End-point Security (26)



## Cloud Security (4)



## Governance, Risk and Compliance (19)



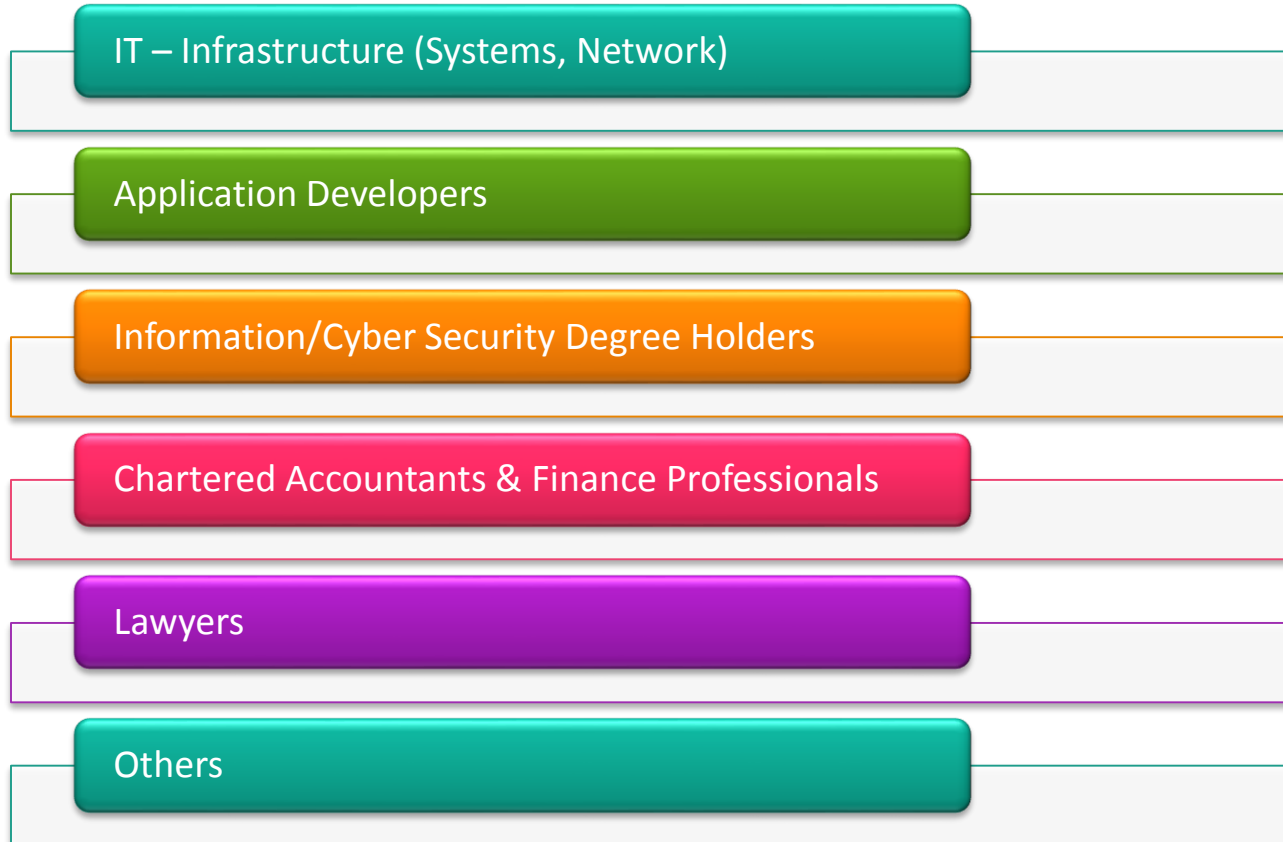
## Forensics (17)



## **Other Unconventional Cyber Security Careers**

- Non-governmental organizations like the UN and its affiliates
- Government organizations (PSU, nationalized banks, govt departments, etc.)
- Global NGOs
- Cyber Security Writing – magazine, newsletters, blogs, news sites,
- Security events & conference organizer/presenter
- Cyber Security PR/Marketing
- Teaching/research positions with leading academic institutions

# Where the talent comes from?





# Career Roadmap

## Keep Learning!

- Read | Practice | Write | Listen | Test
- Be willing to unlearn and re-learn
- Get mentored

## Build Expertise

- Work on security projects
- Gain useful experience by delivering solid body of work
- Build track record for execution
- Gain cross-domain experience or exposure

## Industry Outreach

- Attend Industry Security Conferences & Events to learn, network
- Join professional associations and stay active
- Start Volunteering on industry initiatives

## Create an identity

- Share your expertise / knowledge
- Write – Blog / Articles in Journals / Online Magazines / Publish Papers or Books
- Network – Get to know who's who of the industry

## Leverage your Expertise / Identity

- Speak at industry conferences / in-house talks
- Be a guest faculty or trainer
- Volunteer to mentor young professionals
- Obtain recognition from the industry by applying for industry awards

# Top Experts in Cyber Security to follow

## **IFSEC Global influencers 2018: Cybersecurity**

- <https://www.ifsecglobal.com/ifsec-global-influencers-2018-cybersecurity/>

## **Cybersecurity – Our Top Thirty Influencers**

- <https://www.itchronicles.com/security/cybersecurity-top-thirty-influencers/>

## **50 Information Security Influencers You Should Be Following**

- <https://digitalguardian.com/blog/top-50-infosec-influences-you-should-follow>

## **Top 12 Cybersecurity Thought Leaders to Follow**

- <https://blog.marketingenvy.com/top-cybersecurity-thought-leaders-to-follow>

## **Best Cyber Security Twitter Profiles to Follow 2018**

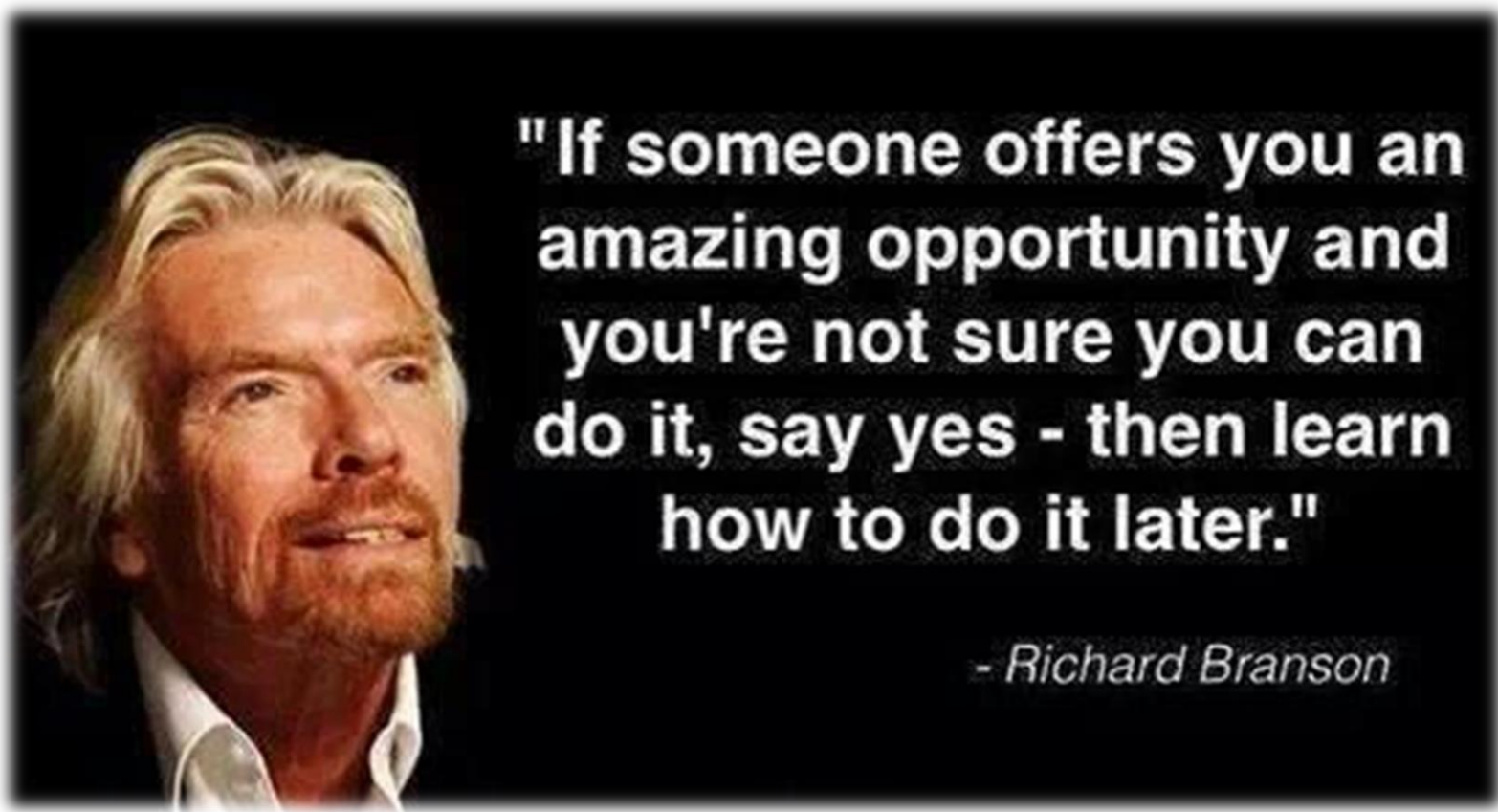
- <https://www.cyberdb.co/best-cyber-security-twitter-profiles-follow-2018/>



# Career Advice

- Cyber Security career is a **marathon, not a sprint** – Be prepared for a long haul
- You've to be open-minded and to stay relevant you should be **willing to learn & unlearn**
- Have fun with the work and **don't try to learn everything all at once**
- Education is important but **real-world experience is essential**
- **Specialization is good for a start** but you need to pick up skills in other domains to become a well-rounded security professional







## Scoring a Perfect 10: Aligning of Key Factors for that Dream Job!

1. Job Role

2. Job Title

3. Pay

4. Perks & Benefits

5. Job Base Location

6. Daily Commute

7. Industry Sector

8. Career Growth Prospects

9. Job Environment

10. Boss

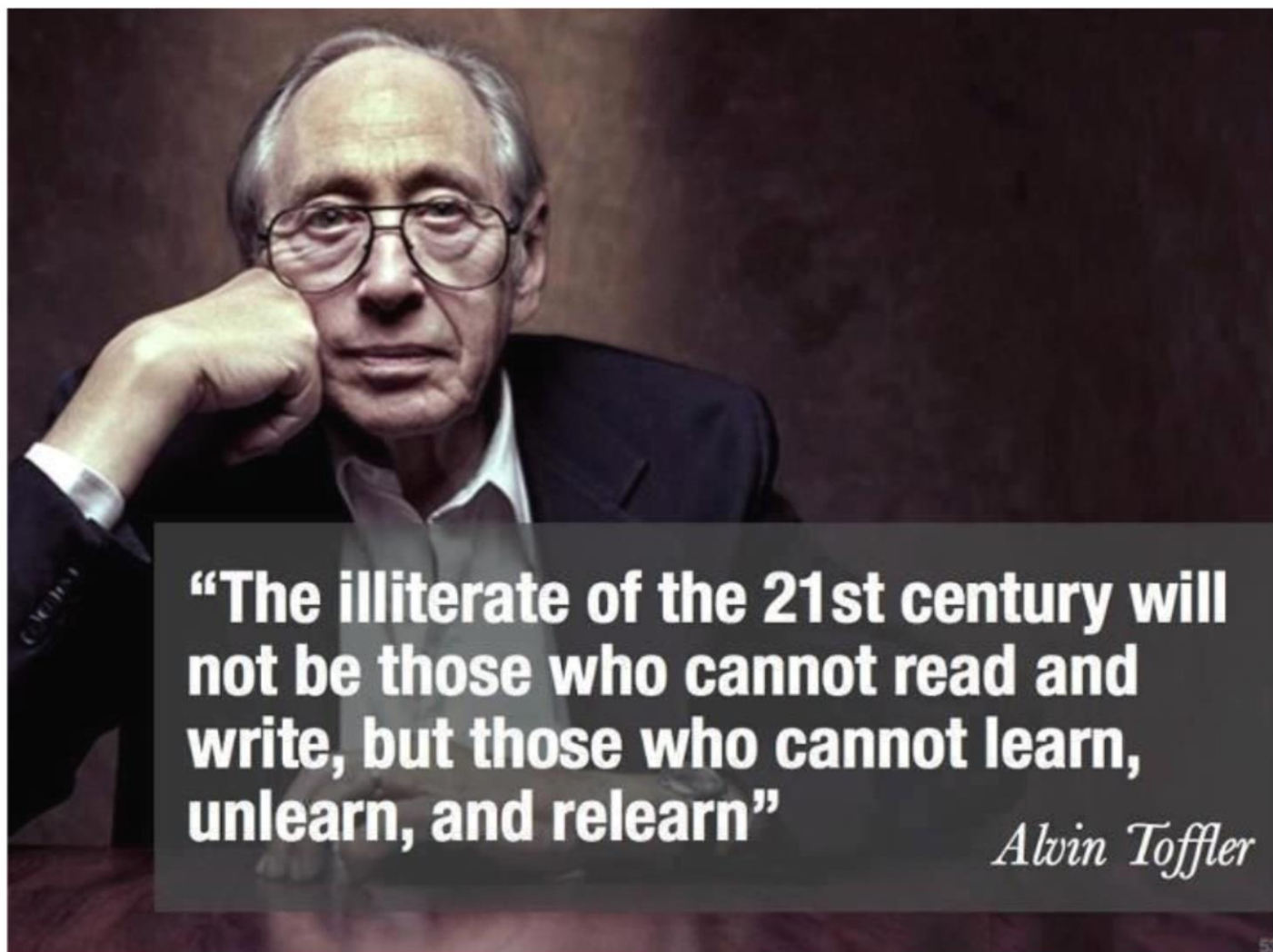
**Choose a boss, not a job. A boss that supports you, trusts you and believes in you will make a great difference in your career.**



Oleg Vishnepolsky |

Global CTO at DailyMail Online and Metro.Co.Uk





**“The illiterate of the 21st century will not be those who cannot read and write, but those who cannot learn, unlearn, and relearn”**

*Alvin Toffler*



**30 YEARS FROM NOW,  
IT WON'T MATTER**

WHAT SHOES YOU  
WORE, HOW YOUR  
HAIR LOOKED,  
OR THE  
JEANS YOU BOUGHT.

**WHAT WILL**  
MATTER IS WHAT  
**YOU LEARNED**  
AND HOW **YOU USE IT.**

---

THE **PERSON** YOU WILL BE IN **FIVE YEARS**  
DEPENDS LARGELY ON THE **INFORMATION**  
YOU **CONSUME TODAY**

---



- The books you read



- The accounts you follow



- The food you eat



- The people you spend time with



- The news you're exposed to



- The conversations you engage in



- The people you listen to

# For further reading

## **Building a career in Information Security**

- [https://www.linkedin.com/pulse/build-your-career-information-security-benild-joseph/?\\_sm\\_auiHV5RRJPTtRP6kHF](https://www.linkedin.com/pulse/build-your-career-information-security-benild-joseph/?_sm_auiHV5RRJPTtRP6kHF)

## **Subjects that Help Building Cyber Security Skills while you are Studying**

- <http://www.nipunjaswal.com/2018/08/subjects-that-help-building-cyber-security-skills.html>

## **Getting started with a career in Cyber Security and Information Security**

- <http://www.drchaos.com/getting-started-with-a-career-in-cyber-security-and-information-security/>

## **Report: The top 8 emerging technology domains, and their threats**

- <https://sdtimes.com/ai/report-top-8-emerging-technology-domains-threats/>

## **Level Up Your InfoSec Career Part 1**

- <https://www.peerlyst.com/posts/level-up-your-infosec-career-part-1-j-geno>

Go, take on the world!

